# United States Court of Appeals for the Second Circuit



**APPENDIX** 

# 74-2000 ORIGINAL In The United States Court of Appeals

For The Second Circuit

AUTOMATIC RADIO MFG. CO., INC., and MERIT INTERNATIONAL CORP.,

Plaintiffs-Appellants,

- against -

CROWN RADIO CORPORATION (JAPAN) and CROWN RADIO CORPORATION (NEW YORK),

Defendants-Appellees.

On Appeal from an Order from the United States District Court

— Southern District of New York

#### APPENDIX

DANIEL ROSEN

Attorney for Plaintiffs-Appellants
30 Broad Street

New York, New York 10004 HA 2-8456

#### WHITMAN & RANSOM

Attorneys for Defendant-Appellee Crown Radio Corporation (Japan) 522 Fifth Avenue New York, New York 10036

867-1700

(7876)

LUTZ APPELLATE PRINTERS, INC.
Law and Financial Printing

South River, N. J. (201) 257-6850 New York, N. Y. (212) 565-6377

Philadelphia, Pa (215) 563-5587 Washington 1) (\*)

3

PAGINATION AS IN ORIGINAL COPY

# TABLE OF CONTENTS

# Appendix

	Page
Docket Entries (Filed July 19, 1974)	1a
Notice of Motion Dated March 11, 1971	6a
Affidavit of Kazunaka Uesugi in Support of Motion	8a
Affidavit of Ellis G. Rosen in Support of Motion	12a
Affidavit of David Housman in Opposition to Motion	14a
Affidavit of Frank M. Housman in Opposition to Motion	18a
Affidavit of John S. DeMetrick in Opposition to Motion	20a
Affidavit of Daniel Rosen in Opposition to Motion	22a
Complaint in Japanese (Filed November 15, 1972)	29a
Request for Documents	41a
Notice of Motion Filed December 10,	44a

# Contents

	Page
Affidavit of T. Uchiyama in Support of Motion	45a
Affidavit of Dugald Campbell Brown	49a
Exhibits Annexed to Foregoing Affidavit:	
A - Summons and Complaint Dated March 17, 1971	53a
B - Decision	71a
C - Order and Judgment	84a
D - Summons and Complaint Dated November 15, 1972	87a
Affidavit of David Housman in Opposition to Motion (Filed May 10, 1974)	100a
Affidavit of John S. DeMetrick in Opposition to Motion	110a
Affidavit of Frank M. Housman in Opposition to Motion	111a
Affidavit of Daniel Rosen in Opposition to Motion	112a
Exhibits Annexed to Foregoing Affidavit:	
1 - Complaint (Printed at 87a)	1200

# Contents

	Page
2 — Letter from Crown Radio (Japan) to David Housman Dated July 7, 1969	121a
3 - Letter from Crown Radio (Japan) to David Housman Dated December 3, 1969	122a
4 — Letter from Crown Radio (Japan) to David Housman Dated October 5, 1970	123a
5 — Letter from Crown Radio (Japan) to Elliot J. Englander Date: October 13, 1970	124a
6 - Purchase Order Dated May 15, 1969.	125a
7 - Purchase Order Dated May 8, 1969	126a
8 — Page from Manhattan Telephone Directory 1972	127a
9 — Page from Manhattan Telephone Directory 1973	128a
10 - Cover Page of Crown Brochure	129a
11 - Copy of Article in Audio Times	130a
Reply Affidavit of Dugald Campbell Brown (Filed May 15, 1974)	132a

# Contents

	Page
Endorsement of Robert L. Carter, U.S. D.J. (Filed July 2, 1974)	135a
Notice of Entry of Endorsement	137a
Notice of Appeal (Filed July 19, 1974)	138a

#### DOCKET ENTRIES

### CIVIL DOCKET UNITED STATES DISTRICT COURT

AUTOMATIC RADIO MFG. CO., INC. and MERIT INTERNATIONAL CORP.

-V-

CROWN RADIO CORPORATION (JAPAN) and CROWN RADIO CORPORATION (NEW YORK)

For plaintiff: DANIEL ROSEN 30 Broad Street NYC 10004 Tel: Ha 2-8456

For defendant: Whitman & Ramson 522 Fifth Ave, NYC 10036 867-1700

Judge Carter 72 Civ. 4864

DATE	PROCEED I NGS
Nov15-72	Filed Complaint and issued summons.
Dec20-72	Filed Summons and Entered marshal's
	return served on Crawn Radio Corp. N.Y.
	by H. R. Altus on 12-11-72
Jan4-73	Filed Stip and Order. Ordered that the
	deft Crown Radio Corp (NY)'s time to
	answer is extended to 1-26-73. CARTER, J.

Filed Stip and Order that the deft's time Jan. -26-73 to answer is extended to 2-26-73. CARTER, J. Filed Stip and Order that the deft's time 1ar.-5-73 to answer with respect to pltffs complaint is extended to 3-26-73. CARTER, J. Filed Deft's Stip & Order extending time Apr. -6-73 to answer to 4-26-73 re:complaint. CARTER, J. Filed Deft's Stip & Order extending time May 4-73 re:complaint to 5-28-73. CARTER, J. June 4-73 Filed Stipulation and Order extending time for Deft Crown Radio Corp to answer pitffs complaint to 6-12-73. CARTER, J. Filed ANSWER of deft Crown Radio Corp to June 14-73 the complaint. Filed stip, and order that deft. Crown Aug. - 7-73 Radio Corp. time to serve an amended answer to pitfs, complaint is ext. 30 days after written notice is read from the atty. for pltfs. that such amended answer must be served. So ordered, CARTER, J.

- Aug.-17-73

  Filed certificate of mailing to Ministry
  of Foreign Affairs, I-IKasumigaseki
  Chiyeda-Ku, Tokyo Japan (#455735), Clerk.

  Nov.-29-73

  Filed stip. and order that the time for
  deft. Crown Radio Corp. to answer complaint
- Dec.-7-73

  Received from Notal Consulate General of
  Japan, 235 East 42nd St., NYC with certified mail #750137 Copy of Summons and complaint together with translation of same
  (no return) Filed and placed in folder.

is ext. to Dec-10-73 - CARTER, J.

- Dec.-10-73 Filed affdvt. and defts. (Crown Radio Corp. (Japan)) notice of motion to dismits ret. 12-28-73 at 10 AM.
- Dec.-12-73 Filed defendants (Crown Radio Corp. Japan) memorandum in support of motion
  to dismiss.
- Dec.-28-73

  Filed stip. and order adj. motion by deft.

  Crown Radio Corp. (Japan) to dismiss to

  Feb-18-74 and that pltff's shall deliver

  any opposing papers to counsel for said

deft. before Feb-13-74. CARTER, J. Filed ENDORSEMENT. The motion is granted Feb. -1-74 and the complaint is dismissed for reasons indicated. So ordered. CARTER, J. m/n Filed ENDORSEMENT. The endorsement dated Feb. -6-74 January 31, 1974 (filed on 2-1-74) is hereby withdrawn. So ordered - CARTER, J. m/n Filed stip. and order adj. motion of Feb.-13-74 deft/Crown Radio to 3-18-74 and that pltf. shall deliver any opposing papers to counsel for the deft's on or before 3-13-74. CARTER, J. May 10-74 Filed plaintiffs (Automatic Radio Mfg. Co.) affdvt. of David Houseman in opposition to motion of deft. Crown (Japan) to dismiss under Rule 12(b)2. May 10-74 Filed plaintiffs memorandum of law in opposition to deft. Crown (Japan's)

motion to dismiss under Rule 12(b)2.

May 15-74 Filed deft's reply affdvt. of Douglas Campbell Brown re motion to dismiss Filed defendants reply memorandum of May 15-74 law re motion to dismiss. Filed memo enjorsed on motion filed Feb. -7-74 12-12-73; motion withdrawn pursuant to stip. by counsel is granted. CARTER, J. Filed ENDORSEMENT that the endorsement of Jul . - 2-74 of January 31, 1974, is hereby withdrawn. So ordered - CARTER, J. (withdrawn memo end. Filed on 2-1-74 both ENDORSEMENTS ATTACHED TOGETHER.) Filed stip, and order adj. motion to Jul.-2-74 dismiss by Crown Radio Corp. (Japan) to April 12, 1974 -CARTER, J. Filed pltf's notice of appeal to the USCA Jul.-19-74 for the 2nd Circuit from order of July 2, 1974 dismissing the complaint against Crown Radio Corp. (Japan) - copy mailed to Whitman & Ransom Esqs.

> A TRUE COPY RAYMOND F. BURGHARDT, CLERK s/ E.A. Becker, Deputy Clerk

UNITED STATES DISTRICT COURT MARCH 11, 1971 RECEIVED MAR 15 1971

SOUTHERN DISTRICT OF NEW YORK

UFF: DANIEL ROSEN

AUTOMATIC RADIO MFG. CO., INC. and MERIT INTERNATIONAL CORP.,

NOTICE OF MOTION

Plaintiffs,

71 CIV. 267

-against-

CROWN RADIO CORPORATION,

Defendant.

SIR:

PLEASE TAKE NOTICE, that upon the annexed affidavits of Kazunaka Uesugi, sworn to the day of March, 1971, and Ellis G. Rosen, sworn to the 11th day of March, 1971, the undersigned attorneys for defendant will move this Court at a Motion Term thereof to be held in Room 506 at the United States Courthouse for the Southern District of New York, located at Foley Square, New York, New York, on the 30th day of March, 1971 at 10:00 o'clock in the forenoon of that day or as soon thereafter as counsel can be heard for an order pursuant to Rule 12(b)(2) and (5) of the Federal Rules of Civil Procedure dismissing the above entitled action upon the grounds that this Court lacks jurisdiction over the person of the defendant and that service of process was insufficient.

Dated: New York, New York March 11, 1971

Yours, etc.

WHITMAN & RANSOM

By (SCD.) DUCALD CAMPBELL BROWN

A Member of the Firm Attorneys for Defendant Office & P.O. Address 522 Fifth Avenue New York, N.Y. 10036

TO:

DANIEL ROSEN, ESQ.
Attorney for Plaintiffs
Office & P.O. Address
30 Broad Street
New York, N.Y. 10004

CLERK United States District Court Southern District of New York AFFIDAVIT OF KAZUNAKA UESUGI IN SUPPORT OF MOTION UNITED STATES DISTRICT COURT

SOUTHERN DISTRICT OF NEW YORK

AUTOMATIC RADIO MFG. CO., INC. and MERIT INTERNATIONAL CORP..

Plaintiffs,

AFFIDAVIT

8a

-against-

71 CIV. 267

CROWN RADIO CORPORATION,

Defendant.

STATE OF CALIFORNIA )

COUNTY OF 

ss.:

KAZUNAKA UESUGI, being duly sworn, deposes and says:

- Radio Corporation (hereinafter "Crown San Francisco"), a corporation duly organized and existing under and by virtue of the laws of the State of New York having its present base of operations in San Francisco, California. I am familiar with the facts and matters involved in the making of this motion. I make this affidavit in support of the motion of defendant Crown Kabushiki Kaisha (hereinafter "KK"), sued herein as Crown Radio Corporation to dismiss the above entitled action pursuant to Rule 12(b) of the Federal Rules of Civil Procedure on the ground that this Court lacks jurisdiction over the person of said defendant.
- 2. This action for an alleged breach of contract was purportedly commenced by leaving a copy of the summons and complaint with Mr. Ellis G. Rosen, president of Ellis G. Rosen, Ltd.

an independent manufacturers representative who is not an employee of Crown San Francisco.

- 3. Crown San Francisco was incorporated in April, 1961, and maintained its principal office at that time at 200 West 57th Street, New York, New York. Shortly thereafter, it moved its office to 150 Fifth Avenue, New York, New York. In or about August, 1968, approximately two and one-half years ago, Crown San Francisco vacated its New York office and moved to its present principal place of business, San Francisco, California. Therefore, since August, 1968, Crown San Francisco has not conducted business activities in New York and maintains no business facilities there.
- 4. Crown San Francisco's only connection with the State of New York at the time plaintiff's alleged cause of action arose and at the present time is that solicitations of sales are made by two sales representatives who are compensated on a commission basis only. These representatives operate out of New York City and Buffalo, New York. Furthermore, upon information and belief, these sales representatives are not exclusively Crown San Francisco representatives. Rather, they also represent other firms and corporations in connection with the sale of products and no control is exercised over them by Crown San Francisco. All orders solicited by the sales representatives are subject to acceptance by Crown in California and the commissions paid to these representatives are paid by Crown San Francisco.
- 5. To the best of my knowledge, KK, the defendant herein, has never done business in New York, and is not licensed

or authorized to do so. It does not maintain and never has maintained any office, place of business, telephone listing, mailing address, bank account, warehouse or inventory in New York and no officers, directors or employees of KK are domiciled or residing in New York. In addition, it does not own or lease any real property in New York and does not advertise its products in that state.

- 6. Crown San Francisco operates solely in the United States while KK operates solely in Japan. KK owns approximately 75% of the outstanding stock of Crown San Francisco but Crown San Francisco operates as an independent corporation under the supervision and control of its own officers and directors. Two of the three directors and four of the six officers of Crown San Francisco have no connection with KK. In addition, Crown San Francisco maintains its own books and records, its financial reports are prepared by its own independent accountants and the financial records of Crown San Francisco are not reported on a consolidated basis with the operations of KK.
- 7. Although Crown San Francisco purchases and sells only products manufactured by KK, KK also manufactures similar products for other companies under other brand names, which products are sold in competition with products sold by Crown San Francisco. It should also be pointed out that KK's method of marketing its products for eventual use in the United States is to sell its products in Japan to other Japanese or American corporations which make their own arrangements for the importation of these products into this country. Once KK has sold its products in Japan, it plays no further role in the distribution process and does not warrant or guaranty products purchased in Japan destined for resale in this country.
  - 8. All promotional and advertising materials for Crown

11a

San Francisco are prepared in the United States and are paid for by Crown San Francisco.

9. In view of the foregoing, I respectfully submit that Ellis G. Rosen is not an agent for Crown San Francisco and Crown San Francisco is not an agent for KK so as to render KK subject to the jurisdiction of this Court.

WHEREFORE, I respectfully request that defendant's motion to dismiss this action be granted in all respects.

KAZUNAKA UESUGI

Sworn to before me this day of

, 1971

AFFIDAVIT OF ELLIS G. ROSEN IN SUPPORT OF MOTION

UNITED STATES DISTRICT COURT

SOUTHERN DISTRICT OF NEW YORK

AUTOMATIC RADIO MFG. CO., INC. and MERIT INTERNATIONAL CORP..

Plaintiffs,

AFFIDAVIT

-against-

71 CIV. 267

CROWN RADIO CORPORATION.

Defendant.

STATE OF NEW YORK )

COUNTY OF NEW YORK )

ELLIS G. ROSEN, being duly sworn, deposes and says:

- 1. I am the president of Ellis G. Rosen, Ltd., a corporation duly organized and existing under and by virtue of the laws of the State of New York, maintaining its principal office for the transaction of business at 147 West 46th Street, New York, New York. My son and I are the sole stockholders of the Corporation. I make this affidavit in connection with the motion of defendant Crown Kabushiki Kaisha, sued herein as Crown Radio Corporation, to dismiss the above entitled action.
- 2. My firm acts as a manufacturers representative for several firms in the New York area, including James B. Lansing Co., a hifidelity speakers and components manufacturer, Bright Co., a manufacturer of environmental lighting and Crown Radio Corporation, a California based corporation, not the defendant herein, (hereinafter "Crown San Francisco").

- My sole activity and function is to solicit orders for Crown San Francisco from distributors and department stores in New York City and northern New Jersey and to transmit those orders to Crown's San Francisco office. Upon acceptance of the orders in California, the goods are sent directly to the distributors or department stores in New York and I receive a commission on the sale of those goods. 4. On or about the 5th day of February, 1971, a copy
- of the summons and complaint in this action was left with me, notwithstanding the fact that I advised the process server that I was not authorized to accept service on behalf of the defendant herein. He replied that I was the only person in New York with whom he could leave the summons and complaint. I, therefore, mailed the summons and complaint to Crown San Francisco.
- I am not presently and have never been an employee of the defendant or Crown San Francisco.
- 6. Neither the defendant nor Crown San Francisco bears any of the expenses incurred by me in connection with the maintenance of my office. I have no authority to bind either the defendant or Crown San Francisco by contract. Neither the name Crown Radio Corporation nor any similar name appears on the door of my office or on the building directorylocated on the ground floor of 147 West 46th Street.

Cilli, A Resen

Sworn to before me this ///k day of March, 1971

Kill diring ding

UNITED STATES DISTRICT COURT

SOUTHERN DISTRICT OF NEW YORK

AUTOMATIC RADIO MFG. CO., INC. and MERIT INTERNATIONAL CORP.,

Plaintiffs,

-against-

71 CIV. 26

CROWN RADIO CORPORATION,

Defendant.

COMMONWEALTH OF MASSACHUSETTS

SUFFOLK, SS.

Boston, April 13, 1971

DAVID HOUSMAN, being duly sworn, deposes and says:

- 1. I am Chairman of the Board of Directors of Automatic Radio Mfg. Co., Inc. and am fully familiar with all of the transactions had between Automatic Radio Mfg. Co., Inc., Merit International Corp., and Crown Radio Corporation and respectfully submit this Affidavit in opposition to the motion of the defendant for an order dismissing the above-entitled action upon the grounds that this Court lacks jurisdiction over the person of the defendant and that service of process was insufficient.
- 2. As appears from the Complaint in this action, a copy of which is annexed hereto and designated as Exhibit a, the negotiations between the plaintiffs and the defendant commenced in or about the early part of 1969 and resulted in a course of dealing between the plaintiffs and defendant up to and including May of 1970.

- 3. At all of the times between the aforesaid date in 1969 and May of 1970, your deponent was informed by the President of the defendant corporation that it maintained an office in New York for the conduct of its business, and that if the plaintiffs had any difficulty in connection with shipments, delivery of merchandise, or servicing of said merchandise, plaintiffs should contact the New York office of the defendant.
- 4. As late as April of May of 1970, these instructions were again repeated to your deponent by the defendant and your deponent was advised that the office of the defer ant corporation in New York City was located at 147 West 46th Street in the Borough of Manhattan, City, County, and State of New York. Further, your deponent was informed by the defendant corporation that Mr. Ellis G. Rosen was the person in charge of the management of the New York office of the defendant and was fully empowered and had the necessary authority to act for the defendant in any and all matters pertaining to the transactions had between the plaintiffs and the defendant with the exception of technical engineering problems, which would have to be taken up with the engineering division of the defendant corporation located in Japan.
- 5. The fact of the matter is that on one occasion in February of 1971, your deponent placed à call to Crown Radio Corporation at 147 West 46th Street, New York, New York, telephone number: 586-0590. The telephone was answered by a gentleman who announced "Crown Radio Corporation." The telephone call was a person-to-person call to Mr. Ellis Rosen, but on being informed that Mr. Rosen was not in at that time, the telephone call was then cancelled.

Mr. N. Miyabayashi, who is Section 1 Chief Foreign Trade Department of Crown Radio, phoned your deponent from his San Francisco office and advised that he would be in his New York office the latter part of that week, and asked me to phone him; which I did for the purpose of arranging a meeting in Boston. This meeting was to discuss the problem Crown created by breach of their agreements, and Mr. Miyabayashi made me promises to solve the problems and save Automatic Radio harmless; however, his undertakings were never complied with.

- 7. Annexed hereto and designated as Exhibits "b", "b1" and "b2" respectively are the letterheads of the defendant corporation clearly indicating on the bottom of the page that it maintains an office in New York and that such office was not only maintained in 1969 but in the year 1970 as well.
- 8. In addition to the foregoing, there is annexed hereto and designated as Exhibit "c", a duplicate of page 309 of the Manhattan Telephone Directory for the period 1970-1971, and which directory was published by the New York Telephone Company in the latter part of 1970, with corrections up to and including May 14, 1970 with the listing therein contained, "CROWN RADIO CORP., 147 W. 46 - 586-0590."
- 9. It is respectfully submitted that the defendant, Crown Radio Corporation, was properly served with process herein since a copy of the Summons and Complaint was personally delivered by the United States Marshal for the Southern District to Ellis G. Rosen, the person represented by the defendant corporation to be the managing agent, and authorized and empowered representative of the defendant corporation to act on its behalf for the conduct of its business with the plaintiffs as hereinbefore set forth.

WHEREFORE, it is respectfully requested that the defendant's motion be denied in its entirety.

Tarid Housman

SWORN TO BEFORE ME, THIS

13th DAY OF APRIL, 1971

1/ 7 -, 7

SOUTHERN DISTRICT OF NEW YORK

· x

AUTOMATIC RADIO MFG. ... INC. and MERIT INTERNATIONAL COPP.,

Plaintiffs,

-against-

71 CIV. 267

CROWN RADIO CORPORATION,

AFFIDAVIT

Defendant.

COMMONWEALTH OF MASSACHUSETTS

SUFFOLK, ss.

Boston, April 13, 1971

FRANK M. HOUSMAN, being duly sworn, deposes and says:

- 1. I am the President of Merit International Corp., one of the plaintiffs in the above-entitled action, and respectfully submit this Affidavit in opposition to the motion of the defendant and in support of the Affidavit of Mr. David Housman.
- 2. Your deponent as President of Merit International Corp., the purchasing agent for Automatic Radio Mfg. Co., Inc., also had numerous occasions to deal with the defendant, Crown Radio Corporation. I have read the foregoing Affidavit of Mr. David Housman and know of my own knowledge that the facts set forth therein are true in every detail and that the representations made to the plaintiff, Automatic Radio Mfg. Co., Inc., as to the New York office of Crown Radio Corporation were similarly made to me. I am, therefore, sub-

mitting this Affidavit in Corroboration of the Affidavit of Mr. David Housman and in support of the contention of the plaintiffs that the service of the Summons and Complaint in this action upon Mr. Ellis G. Rosen at the office of Crown Radio Corporation at 147 West 46th Street, Borough of Manhattan, City and State of New York, was proper in all respects.

WHEREFORE, I request that the defendant's motion be denied in its entirety.

FRANK M. HOUSMAN

SWORN TO BEFORE ME, THIS

13th DAY OF APRIL, 1971

Notary Public

AFFIDAVIT OF JOHN S. DE METRICK IN OPPOSITION TO MOTION 20a UNITED STATES DISTRICT COURT

SOUTHERN DISTRICT OF NEW YORK

- x

AUTOMATIC RADIO MFG. CO., INC. and MERIT INTERNATIONAL CORP.,

Plaintiffs,

-against-

71 CIV. 267

CROWN RADIO CORPORATION,

AFFIDAVIT

Defendant.

COM DIWEALTH OF MASSACHUSETTS

SUFFOLK, ss.

Boston, April 13, 1971

JOHN S. DeMETRICK, being duly sworn, deposes and says:

- 1. I am the chief engineer for each of the plaintiff corporations in the above-entitled action and respectfully submit this Affidavit in opposition to the motion of the defendant and in further support of the contention by the plaintiffs that service upon Crown Radio Corporation in New York City was proper.
- 2. I was personally informed on a number of visits made to Tokyo at the plant of Crown Radio Corporation that if there was any difficulty in connection with the problem of servicing the merchandise acquired from the defendant, I was to contact Mr. Ellis G. Rosen, the authorized representative of the defendant corporation, empowered to act on behalf of the defendant corporation with respect to any problems of service effecting such merchandise purchased from the defendant corporation.

indicated that Mr. Rosen had complete authority to represent the defendant corporation and for me not to hesitate to contact him with any problem, except such problems that might require technical engineering skill, in which case I was to deal directly with the engineering division of the defendant corporation in Japan. The defendant corporation further advised me that in all other respects, Mr. Rosen had complete authority to act for the defendant corporation.

4. I have read the foregoing Affidavits of Messrs. David and Frank Housman and know of my own knowledge that the facts set forth therein are true in every detail since not only was I present when the aforesaid information was given to David Housman and Frank Housman, but directly communicated to me by the President of Crown Radio Corporation.

WHEREFORE, I request that the defendant's motion be denied in its entirety.

John S. Se Metrick

SWORN TO BEFORE ME, THIS

13th DAY OF APRIL, 1971

UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

AUTOMATIC RADIO MFG. CO., INC., and MERIT INTERNATIONAL CORP.,

Civil Action No. 71 Civ 267

Plaintiffs,

against

AFFIDAVIT

CROWN RADIO CORPORATION,

Defendant.

STATE OF NEW YORK, COUNTY OF NEW YORK.

DANIEL ROSEN, being duly sworn, deposes and says:

- 1. I am the attorney for the plaintiffs in the above entitled action and respectfully submit this affidavit in opposition to the motion of the defendant to dismiss the above entitled action on the ground that this Court lacks jurisdiction over the person of said defendant and that service of process was insufficient.
- 2. At the very outset, I wish to state to this Court that the attorneys for the defendant and Mr. Kazunaka Uesugi the alleged Vice President and Treasurer of Crown Radio Corporation the defendant herein, have attempted to confuse and obscure the simple issues raised by defendant's motion by changing the names (to suit its purposes) from Crown Radio Corporation to Crown San Francisco and Crown Kabushiki Kaisha which is referred to by the defendant as Crown K K. It is respectfully submitted that this artful camouflage is easily pierced by an examination of the facts.
- 3. As appears from the complaint in this action, (Exhibit "A"), the plaintiffs herein entered into negotiations and ultimately into an agreement with a corporation known as Crown Radio Corporation. Exhibits "B", "B1" and "B2" annexed to the affidavit of David Housman clearly indicate the name of

the corporation with whom the plaintiffs did business in Japan to be Crown

Radio Corporation. Furthermore, the letterhead indicates overseas offices

for said Crown Radio Corporation to be located in New York, San Francisco,

Panama, Colon, Dusseldorf and London. This same letterhead indicates that
the said Crown Radio Corporation are the manufacturers.

However, the defendant and its attorneys would have this Court believe that the corporation in Japan is not Crown Radio Corporation but a corporation known as Crown Kabushiki Kaisha which they refer to as Crown K K. This entire contention by the defendant is completely without merit as is evidenced not only by Exhibits "B", "B1" and "B2" but by Exhibit "D" which is a letter emanating from Tokyo, Japan on the letterhead of Crown Radio Corporation and signed on behalf of said defendant by Shigeharu Sakuma, President. Further all of the brochures and catalogues issued by Crown Radio Corporation and printed in Japan indicate "Crown Radio Corporation" to be the name of the corporation with whom the plaintiffs did business in Japan, and further indicate that the said Crown Radio Corporation maintains offices in the Cities hereinbefore enumerated. The particular attention of this Court is respectfully called to the fact that New York is listed as one of the addresses. Added to the foregoing, is the fact that all payments made by the plaintiffs for merchandise purchased and delivered from Crown Radio Corporation in Japan were made payable to Crown Radio Corporation.

4. The defendant would have this Court believe in its moving papers that there is no connection between Crown Radio Corporation in Japan and the office in New York, making it appear as if there were no relationship between the New York office and Crown Radio Corporation. The defendant has further attempted to mislead this Court into believing that the corporation in Japan is

merit whatsoever. The corporation in Japan (see Exhibits "B", "B1"

"B2" and "D") is Crown Radio Corporation by their own admission and the printed material, published and circulated by that corporation substantiates

such fact.

5. The defendant also contends in the affidavit of Kasunaka Uesugi in support of said motion, that Crown Radio Corporation does not maintain and never has maintained any office, place of business, telephone listing, mailing address, or the like, in New York and that no officers, directors or employees of Crown Radio Corporation are domiciled or residing in New York. In answer to these contentions, your deponent wishes to state that it has never been necessary for an officer, director or employee of a corporation to be a resident in New York in order to be amenable to process or necessary where such process names as the defendant a corporation and not the said indifidual. In the instant action, the falsity of the statements made on lines " 24 " through " 30 " of Page " 2 " of the affidavit of Mr. Uesugi is clearly evidenced by the fact that although he swears under oath that there is no telephone listing for Crown Radio Corporation, Exhibit " C ", annexed to the affidavit of David Housman in opposition to the motion clearly shows that the last published telephone directory of the New York Telephone Company, covering the period into 1971, lists Crown Radio Corporation at 147 West 46th Street, New York, New York, telephone number 586-0950 for the New York office of Crown Radio Corporation. Mail addressed to Crown Radio Corporation at said address is delivered and

25a

not returned by the post office. Furthermore, that office acknowledges that it receives mail for Crown Radio Corporation.

- 6. The summons and complaint in this action was served upon the defendant at 147 West 46th Street as indicated by the return filed by the United States Marshal's office, and such process, by the admission of Ellis G. Rosen in his affidavit in support of defendant's motion indicates in paragraph " 4 " of said affidavit as follows:
  - " I, therefore, mailed the summons and complaint to Crown San Francisco."
- 7. The very fact that Mr. Ellis G. Rosen sent the summons and complaint to Crown Radio Corporation in San Francisco clearly indicates two defects in the argument advanced by the defendant in support of the motion. Firstly, since Crown Radio Corporation as designated in the complaint referred to the corporation in Japan it seems somewhat strange that Mr. Rosen should send the summons and complaint to Crown Radio Corporation in San Francisco, a corporation that defendant defines as having no relationship with Crown Radio Corporation of Japan. If there were no connection and it were not one and the same corporation, why would Mr. Ellis G. Rosen, who says he sells merchandise for Crown Radio Corporation of Japan and Crown Radio Corporation of San Francisco send the summons and complaint to San Francisco. Secondly, the Federal Courts have laid great stress upon the fact that the important part of proper service of process is to make sure that the defendant named therein has actual notice of the commencement of the action, the basis of the action and all other pertinent facts necessary to enable such defendant to defend such action within the proper time. In the present action, all of the parties concerned have had actual knowledge with respect to the summons and complaint and the commencement of said action.

- 9. Significantly, no where in the supporting documents of the instant motion does the defendant deny that it is selling merchandise in New York and in fact in the very jurisdictional area of this Court. The fact of the metter is that merchandise is being sold by the defendant Crown Radio Corporation in this state.
- Pederal Rules of Civil Procedure a copy of the summons and complaint in this action was delivered by the United States Marshal for the Southern District to Ellis G. Rosen who is a managing or general agent of the defendant Crown Radio Corporation and accordingly service of process was properly made upon the defendant Crown Radio Corporation and consequently this Court has jurisdiction over the defendant named in this action. Not only did Mr. Ellis G. Rosen state to your deponent that he was the manager of the New York office of Crown Radio Corporation, but as appears from the foregoing affidavits of Messrs. David Housman, Frank Housman and John S. DeMetrick, the defendant Crown Radio Corporation notified the plaintiffs that Mr. Ellis G. Rosen was the managing agent in charge of the New York office of Crown Radio Corporation. This fact coupled with the exhibits indicating the New York

office is ample and conclusive evidence that fill G. Roser was the proper person upon whom service of process could be made against the defendant corporation.

- 11. An examination of the afficient of Mr. David Housman, further indicates that the defendant maintained an office in New York City by the fact that Mr. Housman states in said affidavit that in the latter part of June, 1970, Mr. N. Miyabayashi, who is the Section 1 Chief Foreign Trade Department of Crown Radio Corporation in Japan, phoned Mr. Housman from the San Francisco office of said corporation and informed Mr. Housman that Mr. Miyabayashi would be in the New York office of Crown Radio Corporation, the defendant herein, in the latter part of that week, and requested Mr. Housman to phone him at the New York office of Crown Radio Corporation (Japan). Mr. Housman further attests in said affidavit that the relephone call was placed to the New York office of the defendant and a meeting was arranged with Mr. Miyabayashi for Boston. The telephone number at which Mr. Housman reached Mr. Miyabayashi was 585-0590, the same number designated in the New York telephone directory as the telephone number of the defendant.
- 12. As appears from the complaint in this action, the damages to the plaintiffs have been most severe and result from the most gross miscendust and unethical practices on the part of the defendant, and said defendant now seeks to evade its liability under the law and promote a miscarriage of justice by attempting to delude this Court into believing that the existing defendant corporation is not Crown Radio Corporation but some other corporation known as Crown Kabushiki Kaisha and that the New York office is in fact a corporation known as Crown San Francisco.

WHEREFORE, in view of the foregoing, it is respectfully requested that the motion of the defendant in all respects to denied.

A DANIEL ROSEN

.

も 大村

3

Swarn to before me this 14th day of April, 1971.



#### COMPLAINT IN JAPANESE

召唤状 (FILED NOVEMBER 15, 1972)

合衆国=ユーヨーク州南部地区連邦地方裁判所 民事フス Civ、41864 早事件

東告 AUTOMATIC RADIO MFG. CO. INC.

MERIT INTERNATIONAL CORP

被告 CROWN RADIO CORPORATION (JAPAN)

同 CROWN RADIO CORPORATION (NEW YORK)

上記被告に対し以下の通り召喚状を発する。

被告は本状により当裁判所に召喚されるものであって、本召喚状とともに被告に送達される許状に対する各弁書を、本召喚状の送達の日からるの日以内(送達の日は算入しない)に、下記原告訴訟代理人に送達しなければならない。もし被告においてこれをしない場合には、同訴状中に申立てられた救済を認高するとを利決が被告に対して発せられることになるものである。

記

原告訴訟代理人弁護士 ゲニエル、ローゼン

住 所 ニューヨーク州 ニューヨーク市プロード通り30番地 (郵便番号10004)

裁判所書記官 ジョン・リビングストン(署名) 裁判所書記官補 B.A. バッカー(署名)

1972年11月15日

注)この召喚状は連邦地方裁判所民事訴訟規則ラ4条に参がき発せられるものである。

合衆国=ユーヨーク州南部地区連邦地方数判所 民事フスCiv 4864号

原告 AUTOMATIC RADIO MFG. CO., INC.

同 MERIT INTERNATIONAL CORP.

社 CROWN RADIO CORPORATION (JAPAN)

CROWN RADIO CORPORATION (NEW YORK)

AUTOMATIC RADIO MFG. CO., INC. および MERIT INTERNATIONAL CORP は、原告ら納総代理人弁護士 DANIEL ROSENにより、被告 CROWN RADIO CORPORATION (JAPAN) および CROWN RADIO CORPORATION (NEW YORK) に対し、以下の通り訴訟を課金してる。

## 当事者および管轄権

ノ、ここに記述されるあらゆる時実においてAUTOMATIC
RADIO MFG. CO., INC. (以下オートマラバック社」という)はマサチューセッツが一番に基づき設立され存在している様式会社であり、マサチューセッツがにその主たる事業所を有するものである。同社は、ラジオ、ステレオ装置、レコード・プレーヤ、テープ・レコーダ、カセット・レコーダ、プレデヤおよびエレクトロニクス装置の製造、販売、その他の事業に従事している。

ス、ニニト記述されるあらゆる時度にあべて MERIT INTER-NATIONAL CORP. (以下ダリット社上いう)は、マサチューセッツ州法に基づき設立され、存在している株式会社であり、マサチューセッツ州かよび日本国東京にそれぞれその主たる事業所(スヶ何)を有するものである。同社はオートマスツり社が100%所有する子会社であり、オートマティック社の独占的購入代理人の事業に従事している。

3、我もの得た情報かよび我もの信がるところによれば、

CROWN RADIO CORPORATION (JAPAN) (以下「クラウン社日本」という)は、CROWN RADIO CORPORATION の名称を用いて事業活動に従事している日本国の会社であり、東京、ニューヨーク、サンフランニスコ、パナマ、コロンデュッセルドルスおよびロンドンにそれぞれ事業所を有している。同社は、フェオ、ステレオ装置、テープ・レコーダ、カセット・レコーダ、プレー、イ、その他類似品の製造、販売、その他の事業に従事している。

4、CROWN RADIO CORPORATION (NEW YORK) (以下「クラウン社ニューヨーク」という)は、ニューヨーク州法 ド基プラ設立さ水存在している会社であり、現在、カリフォーア 州サンフランシスコド事勢所を有している。

5、我もの得た情報かよび我もの信ずるところによれば、 クラウン社ニューヨークはクラウン社日本の100%所有する子会社であり、また合歌国におけるクラウン社日本の販売 代理人である。クラウン社ニューヨークによる上述の販売は、 上記のあらゆる辞史において、ニューヨーク州あよび合衆国 内のその他の地域においてなされてきた。

6、本裁判所は、本件許額が訴訟量用および利息を除き 10,000.00ドル超え、かつ異州籍(国籍)当事者向の事件であるとの事実に基づき、本件訴訟につき管轄権を有す しる8 U.S.C. §133る)。

## 原告らの被告らに対する請求原因(オノ)

ア、1969年の初期に、メリット社はオートマスック社の購入代理人として、また、オートマスック社はその役員およびその他の代表者を通して、クラウン社日本との向に、カセット、レコーダ、プレーヤ、カセット、テープ、マイクロホン、およびその他の装置を製作することに関し、日本国、マサチューセッツ、およびニューヨークにおいて交渉に入った。

る、原告らと被告クラウン社日本はかくして契約を持行するにいたり、クラウン社日本は、同契約において前記力セット・レコータ、プレーヤおよび装置を、オートマテック社およびメリット社のために原告らの提供する仕様ならびに設計に従って製作することを約した。

9、同契約に基づき、オートマラィック社は、原告らのほどしたモデルに対するシャーシ・デザインをクラウン社日本に建10. そのカセット・レコーダ・プレーヤのシャーシ・デザイン、スタイル、および物理的ならびに機械的機成素らびに外観を保護するために、オートマティック社あよびメリット社は、クラウン社日本は、そのような設置させっぱらオートマティック社あよびメリット社のために製作し、また上記製品の製作あよび販売をオートマティック社あよびメリット社に限ることを主張した。

11. 1ラウン社日本は、もじ原告らがそのような凝固を1ラウン社日本に発注すれば、上述のデザイン、スタイル、物理的あるが機械的構成あよび外観のカセット・レコーダ・プレーヤの製作および販売を原告らんのみ限ると同意した。

12. クラウン社日本は、同社が原告らのために製作し、また販売される製品と類似の製品に関し、世界中のいづめの地域においても他の人物、会致または株式会社に対し往文の勧誘および販売をしないこと、および、その子会社または代理人クラウン社ニューヨークをして同機の行為をかすことを許可しないことを、原告らに約した。

13. 1969年5月8日またはその頃、メリット社は、オートマティック社の代理人として、上に記述した通りのカセット、レコーダ・プレーヤノの、000台をクラウン紅日本に発性した。一台おたりの価格は、工場渡しか6ドル22セントで、総類か62,200.00ドルでおった。オートマティック社への出荷および引き渡しの費用を含めると一台おたり65ドル81セントルなり、上記10,000台の力セット・レコーダ・プレーヤの総購入価格は658,100.00ドルルなった。

14. 本件当事者向の断記契約は後い、オートマティック社の代理人たるメリット社の輸入性文書には、この事実に関じ次のごとき裏書きが記載されていた。

本モデルはもっぱらオートマティック・ラジオ紅の独占的かつ永久的使用に供されるものである。類似または関連したモデルをオートマティック・ラジオ社の文書による明示の同意ならないものとする。

16、1969年10月31日またはその域、上記の通りの原告らとクラウン社日本との向の契約の上の条項、条件ぶよが規定自信頼して、原告らは、ヨーロッパ向け電圧プラグ・アター付きのカセット・レコーダ・フ・レーヤまさらに3,000 エニットー台57ドルタ3セント、総額下、0日東東173,79400ドルで注文した。

ノスクラウン社日本は上記の商品を原告タに出荷し、またそれに対し原告らは全額支払をなした。

18、原告うは、1969年11月より1970年5月1至3まで(5月を含む)、の同にクラウン社日本から注文した13,000台のカセット、レコーダ・プレーヤの鬼極的引渡しを受けた。

19、その後、また1970年5月またはその頃、クラウン社日本、および、その子会社ならがに代理人であるうつうつン社ニューヨークは、世界各地のデストリピューターおよび販売代理店に対する他、東京、ニューヨーク、サンフラントが販売代理店に対する他、東京、ニューヨーク、サンファントンスコ、パナマ、コロン、デジセルドルフ、およびロンドルフ、あいてはその販売事務所を通して大衆一般に対して力といっか、アレーヤは、原告ら自身のデザインに基づき原告らのアント、レコーダ、アレーヤは、原告ら自身のデザインに養したカセット、レコーダ、アレーヤはデザイン、外観において類似し、極めて類似し、るために実際上同一物と認めるに足りるものであった。

スロ、上記の被告のの行為は、原告ウと被告ウとの向の契約、特に、原告オートマホック社の永久的使用に供予るため、原告ののために独占的に製作し、また販売するできますが、原告オートマ、ホック社の文章による明末の同意ならびに、原告オートマ、ホック社の文章による明末の同意、ないに、類似または関連モデルに関し、他の人物または、あるという注文を勧誘し、それらのもののために製作し、あるいは、それらのものにあたいという条項に達及するものである。

21、原告らは、被告らが原告らとの向の契約に達及したことを知ると直ちに、被告らにあいて製作し、原告りにを発売した力セット、レコーダ、フロレーヤの未販売分を全て込品すると申し出た。被告らは上記商品の提供を受けることを打合し、また上述の通り、カセット、レコーダ、プロレヤの製作、販売の勧誘、販売および広告を一般大象に対し、特にニューヨーク州内において、なし続けている。

スス、被告らは、原告オートマスツク社がこれら力をツトンレコーダ、プローヤをスピーカなしで即し値99ドル9をセントで販売していることを認識しているにもかかめらず、アロークを関落によりと試みている同一の顧客に対し、同一力セット、レコーダ、プローヤを、あるの中し出まし、よって、出血販売をしない限り、カセット、レコーダ、プローヤを販売できない状況に原告らを追い込んできた。

る3、原告らは、上記の理由により少なくとも1545,050,000ドルの損害、および、以下に主張する請求原因にもとづく損害賠償として相当と認められる額の損害をこうなった。

原告らの被告らに対する請求原因(オス)

24、原告らは、本訴状やオフ項よりオスス項(オフ項およびオスス項を含む)の全ての事項を、ここに全文とのまま述べたものとして、再び反復して主張する。

25. 1969年初期に、被告クラウン社日本が製作し、また被告クラウン社日本ならびにその子会社あるび代理人で3クラウン社ニューヨークが販売したりセット、レコーダ、ファレーマの購入のための上記原告らと被告ら向の一連の契約となった原告らば原告らばないことでは原告らばないことではないことであり、または機能しようと試みないこと、被告のラウン社日本ならびにその子会社からび代理人で3月からかけ、またけんがまたは会社に提供しないこと、またであり、またがの子会社がよび代理人で3月からかけ、1年でいる他の人物または会社に提供しないこと、まクラウン社日本ならびにその子会社からび代理人で3月からかけニューヨークは、オートマデック社の文書による同意

なしたは他の人物または会社に対し、上記製品の本告、主文の動務または販売をしないことを保証し、また表示した。

26、原告らは、これら保証および表示を信頼して、被告 クラウン社日本より上記タイプの13,000台のカセット、レコーダ、プレーヤを注文し、また支料をなしたのである。

27、被告らは、原告オートマ 云ック社の独占的かつ永久的使用のために製作されたモデルにデザザインが非常に類似しており、実際上同一切と認めるにたる力セット、レコーダ、プローヤを、ニューヨーク州、合表国内のその他語地域および諸外国地域において、原告らと直接競争する形で、製造し、広告し、注文を勧誘し、販売し、エフマ、原告らになされた前記保証および表示に違反した。

スタ、原告らは、原告らに対し被告らがなけた保証の達及の理由により、最底1,545,050,00ドルの損害ならびに、以下に主張する請求原因に基づく損害賠償として相当と認められる額の損害をこうむっており、また引き続きこうむるご

## 原告らの被告らに対する請求原因(オョ)

29、原告らは、本訴状中サフ項よりオスス項(オフ項かよがオスス項を含む)、またオス4項よりオスフ項(オス4項からなオスフ項を含む)の全ての事項を、ここに全文そのまま述べたものとして、再び交復して主張する。

30、被告クラウン社日本は、被告らからのカセット、レコーグ、プローや舞入に関する最初のまたそれに引き続く契約を見らき引き込むために、またさかに原告らの財産であると、アカセット、レコーダ、フローヤのモデルあると、アーシ、デザインの大きのカセット、レコーダ、フローヤの世界の大きのは、上記クラルをは、なったは、アースを持ちまなりば、上記クラウン社日本は大きのは、アラルはは大きないとは、アラルとで、アクルーヤを製作すること、アラルと、アラルとは、アラルとで、アクルーヤを製作すること、アラルとは、アラルとで、アラルとで、アクルーヤを製作すること、アラルとは、東京によるのは、日本は、アラルには、東京による、東京にあって教問には、また表示した。

- 31. 原告らは、上記保証あよび表示を倫難し、またそれら360 を真実と信じたうえで、被告らと契約を結び、それに基づきも デルあよびシャーシ・デザインを被告らに提供し、また13,000 台のカセット・レコーダ・プレーヤの注文をしたのである。
- 32、被告らは、これら保証および表示をなした際に、それ が事実に反し、欺罔的でものでおることを認識してあり、もっ はら、原告らの所有財産であるモデルおよびシャーン・デザイン を獲得し、原告を13,000台のカセット・レコーダ・プレーヤ の購入に誘い込むことを目的としてそれら保証からびに表示を なしたのである。
- 33、もし原告がたかいて、上記の保証および表示が事実を 偽った数問的なものであることを知っておれば、原告らは、被 告られそのモデルホエグシャーン・デザインのコピーを提供し なかったであるうし、また被告がから、カセット・レコーダ・ プレーヤ色生文しながったであるう。
- 34. 事実かつ真実に、被告らは原語らに事業を備った教団 的な保証ならびに表示をなした時に、類似モデルのカセット・レ コータープレーヤを複写し、繁作し、広告し、注文を勧誘し、 また一般大乗に、原告らが販売できる値段より位い値で、しか も利益をもって販売でき、また販売すると云うことを十分の級. 餓して上記保証および表示をなした。
- 35、原告らは上記の被告らの辞談により最後1,545,050.00 ドルの損害、ならびに以下に述べる鯖水原内に基づく損害賠債 として、相当と認められる類の損害をこうむった。

## 原告らの被告られ対する指状原因(和4)

36、 原告らは、本新状中少フ項よりカ22項(カフ項ホよ がわ2て項を含むり、か24項よりか27項(か24項あよびか 27項を含む)、および、中30項より中34項(中30項は よびゆる4項を含む)の全ての事項を、ここに全文そのまま述 べたものとして、再び反復して主張する。

37、被告らが原告りに対してなした前記の事実を係り 欺用的な保証、表示、かよが声明は、故意をもつて、また 事前に考慮された害意をもってなされたものであり、本件 原告りを敷用のうえ、原告りの所有財産たるカセット、いる - グ、フ・レーセのシャーシ、モデル、スタイルホエひデザインを 取得し、原告らき被告らとの面の契約に引きこみ、さら に原告らき最低」3,000台のガセット・レコーダ、ファレーヤの野人に誘引せしめるとの意図をもつて、思意かつ書意のもとになる外にのである。しかしてその同同被告らは、上記 シャーシ、モデル、スタイルかよがデザインを複字し、上述の。 カセット・レコーダ・プロレーヤを原告らの書面による同意を得 ることなく、他の者のためにこれを製作し、販売し、また、 その製品を合表国内、特にニューヨーク州内において広告し、販売のために注文を制、誘するとの意図を存していたのであ

38、原告らは、被告らの思意あよび書意のもとになさ 水产詐欺に基づき、原告がはまちゅう,050.00ドルの三倍額 の穏害ならびに本断状記載の他の精水原因にもとづく糧電とし て相当として認められる難の三倍種の損化をこうむり、また将 来もこうむるであるう。

## 原告もの被告らに対する請求原国(カケ)

39. 原告らは、本訴状中和フ項より和22項(オフ項あよ びわ22項を含む)、わ24項よりわ27項(为24項かよび や27項を含む)、およびや30項よりや34項(や30項およ びか34項を含む)の生ての事項を、ここに全文とのまま述べ たものとして再び反復して生張する。

40. 原告らは、本裁判所が、被告らがさらに原告らしの 競争的活動にたずさかることを差比めること、本原告ものた め口製作し、販売され、また被告りが原告らのためにのみ独占 的に製作、販売する合意した種類のシャーシ、モデル、ス タイルおよびデザインを有する力立ット・レコーダ、フロレーヤと デザイントよいて類似または周連したカセット・レコーダ、プレ 一ヤに関し、製作、販売の中に本、販売、本書、ハロンフレッ トその他展示的の配布を差止めること、およびそのような カセット、レコーダ、フロレーヤを原告ら以外のディストリセュ 一多、人物、会社、组織、株式会社またはハロートナシッ 70のために製作、製造また販売するよびガストリビュ

-タと取引さきすることを差上めることを求める。

41、原告らは、原告ウに対する因復不能な継続的損害を防止するのに適切な普通法上の散済方法を有しない。 原告らの被告(に対する間状原因(少ん)

42、原告らは、本訴状中オフ琅よりオスス項(オフ項 およびオスス項を含む)、オス4項よりオスフ環(オマ4項 およびオスフ項を含む)、およがオるの項よりオ34項(オ タの項およがオ34項を含む)の全ての事項を、ここに 全文とのまま述べたものとして、再び交復して主張する。

43、上記の原告らの購入にかかる約13,000台のカセット、レコーダ、フロレーヤを原告らに引き渡しする以前、または引渡し時は、上記被告らは類似または関連したことが、アルータの製作を開始し、また、原告らが上記カセット、レコーダ、アルータに対して支払った類よりも低い価格で、原告らと競争する形で販売の申し出るし始めた。

44. 我之の得た情報あるが我もの知るところたまれば、被告りは、上に主張したごとく原告のカセット、レコーダ・アレーメとデザインが類似し、または関連したカセット、レエケ、アレースを何午台と、原告以外の人物のために製作し、また販売してまた。

45、原告らは、原告ら以外の人物に販売された地ツト、レコーダ、フ・レーヤの正確なる教量を認知せれ、したかって、上に主張した行為あるい数引きを通し被告りか、得た利益、ならびに、原告らかこうむった全職、利益からが営業権上の損失の正確なる度合を決定するには帳簿計算命令が認められることが必要である。

46、原告らは、そのこうなった損失の度合き決定する適切なる普通法上の救済手段を有さない。よって、原告らは以下の判決を求める。

(a) 原告うの新花原因(オノ) 戸巻がき、しち45,050,00 ドルかよが相当と認められる損害額、 (否) 原告らの請水原因(オマ) 戸巻がき、1,545,050,00 ドルおよが相当と認められる損害額。 (C) 原告らの請求原因(オヨ) 1=基プラ、1545,05000 ドルガよが相当と認められる損害額。

(d)原告らの請求原政(オ4)に基づき、1,545,050,00 ドルの三倍賠償およが相当と認められる損害の三倍賠

價.

(e)原告らの請求原因(オ5)に基づき、原告らのために製作されたタイプと類似または関連したタイプののカセット・レコーダーファレーヤを製作、販売、分配、広告、かよび販売の申し出き上記被告らがなすことを差止める永久差止命令。

(2)原告りの請求原因(オ6)に基づき、製作、販売販売の申しば、かよび分配されたカセット、レコーダ、プレーヤの数量ならびにそれより被告らが得た利益に

肉して被告による帳簿計算の命令。

以上の他、原告らは、訴訟費用かよび本訴團連諸費用、各請求確発生時以後の利息金、本裁判所が通切と認める合理的な弁護士費用ま、被告りに員担させる判決、ならびに、本裁判所が相当と認めるその他の救済を求める。

原告的訴訟代理人弁護士 ダニエル・ローゼン =ユーヨーク州 ユューヨーク市プロード通り30 郵便番号 10004

## 事件番号 72 Cis 4864

### 合歌国二二一3一7 州南部地区連邦地方裁判所

原告 AUTOMATIC RADIO MFG. CO., INC. 同 MERIT INTERNATIONAL CORP. 被告 CROWN RADIO CORPORATION (JAPAN) 同 CROWN RADIO CORPORATION (NEW YORK)

召喚状 および訴状

原告訴訟が理人弁護士 ダニエル・ローセン

事務所の住所簿: =2-ヨーク州 = 2-ヨーク市プロード通り 30番地 郵便番号 10004 電話 HA2-8456 Convention on the service abroad of judicial and extrajudicial documents in civil or commercial matters, signed at The Hague, Rovember 15, 1965.

Identity and address of the applicant John Livingston Clerk of Court United States District Court For The Southern District of New York

Delete if inappropriate.

Address of receiving authority Ministry of Foreign Affairs 1-1 Kasumigaseki Chiyoda-Ku, Tokyo Japan

The nucleus to the second	
the tot on the addresses in	mit — in deplicate — the documents listed below and, med Convention, requests prompt service of one copy rporation, 17-4, 3-Chome, Ueno, Taito-i
(a) is accordance with the accordance	
Convention .	graph (a) of the first paragraph of article 5 of the
Charles Market Conscious when the same	
ÉMOCITEC MOENTAN HOUSE COM XINOCEOUNIC EMPOQUENTO LE COM RATIGICA SOCIETA DE LA COMPANION XINOCEOUNIC EMPOQUENTO LE COMPANION LE COM	HACKING X (MONSOPERATE AND
(s) handelinery to the older	
sent sinesteers and the seasons between the sent state of the seasons of the seas	kon territor faceoret processorbropperiode . 60 .
The authority is requested to return as to	
of the annexes • — with a certificate as provided or	and to the applicant a copy of the documents — and
List of documents	
(a) Sammons & Complaint in United	
States District Court for the South	
Ern District of New Vonts	
b) Japanese language translation of	
- Complaint.	
(c) Request for service	
(d) Certificate and Summary of docu-	- 1 1 1 1 1 1
ments to be served.	Done at New York, N. York Wast day of
, and the state of	May, 1973.

Signature and/or stamp.

42a

Convention on the service abrasal of judicial and extrajudicial documents in chill or commercial matters, signed at The Hague, 1202 November 15, 1965.

(article 5, fourth paragraph)

Name and address of the requesting authority: John Livingston. Clerk of Court, United

States District Court for the Southern District
of New York, Foley Square, New York, N. Y.

Perticulars of the pastics:

Automatic Radio MFG. Co., Inc., and Merit International

Corp., Plaintiffs (c/o Daniel Rosen, Esq., 30 Broad

Street, New York, New York, 10004 U.S.A.). Crown

Radio Corporation (Japan), Defendant.

#### JUDICIAL DOCUMENT ..

Nature and purpose of the document: Summons and Complaint in the United States .

District Court for the Southern District of New York

Nature and purpose of the proceedings and, where appropriate, the amount in dispute: Suft for Recovery of damages in excess of U.S. \$1,545,060,60, together with interest thereon from the date of accrual of action, plus punitive damages of \$4,635,150.00.

GOOS militar han cain an cinde annual ? :

Bunexaccionament ":

Time limits stated in the document ... Answer to Complaint required within twenty

days after service of summons and complaint, exclusive

of the day of service.

BOOK KUDDICKNY DOCKNENK.

Their Point super super supermoner:

M appropriate, ick stity and address of the person interested in the transmission of the document.

## CERTIFICATE

- M (m)	The state of the s				
a charce stre	et, number)		· · · ·		18
- in one of the	Colland	-			
of the Co	More to the total on	s of sub-parage			
		method method	10	pe test bauns	raph of articl
(c) by delivery	tw-the addressee, who ac			-	
The discussion		ecpted it volunt	uily .		-
> (iday 'to a refer	rred to in the request ha	ve been dation			
Crucinity and desc	cription of person)	occii delivere	d to:		•
- relationship to the	addressee (family, but			-	
	coresce (ramily, bus	iness or other):		-	
		-		Acres .	
•					
Z) fram sing sing					-
2) from the manners in	s and iven serveri, by s		/-		
2) from the manners in	s incident serveri, by s	cann of the fo	Ruing Incis	•	
2) from the incomment in	to the inch serveri, by t	cason of the fo	During facts	• .	
	-				
	-				
	-				
	-				icsted to pay
reimburse the expenses	-				icsted to pay
reimburse the expenses	-				nested to pay
conformity with the sees	-				posted to pay
reimburse the expenses	ond paragraph of article detailed in the attache				uested to pay
reimburse the expenses	ond paragraph of article detailed in the attache	12 of the Conved statement .			posted to pay
reimburse the expenses	ond paragraph of article detailed in the attache				icsted to pay
reimburse the expenses	ond paragraph of article detailed in the attache	12 of the Convert statement.	ention, the ap		icsted to pay
reimburse the expenses	ond paragraph of article detailed in the attache	12 of the Conved statement .	ention, the ap		ocsted to pay

#### NOTICE OF MOTION FILED DECEMBER 10, 1973

UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

AUTOMATIC RADIO MFG. CO. INC., and MERIT INTERNATIONAL CORP.,

Plaintiffs.

Index No. 72 CIV. 4864 RLC

NOTICE OF MOTION

- against -

CROWN RADIO CORPORATION (JAPAN) and CROWN RADIO CORPORATION (NEW YORK),

Defendants

SIR:

PLEASE TAKE NOTICE that upon the annexed affidavits of T. UCHIYAMA, sworn to the 29th day of November, 1973, and DUGALD C. BROWN, sworn to the 7th day of December, 1973, the undersigned attorneys for Crown Radio Corporation (Japan) will move this Court before the Hon. Robert L. Carter, United States District Court Judge at the United States Courthouse located at Foley Square, New York, New York, on the 28th day of December, 1973, at 10:00 o'clock in the forenoon of that day, for an order pursuant to Rule 12(b)(2) of the Federal Rules of Civil Procedure dismissing the above entitled action as against said defendant upon the ground that this Court lacks jurisdiction over the person of said defendant and upon the further ground that a prior adjudication of this Court that it lacks in personam jurisdiction over defendant is res judicata.

Dated: New York, New York December 10, 1973

Yours, etc.,

WHITMAN & RANSOM.

By Jugald Comphet 13 A'Member of the Firm

Attorneys for Defendant Crown Radio Corporation (Japan)

Office & P. O. Address 522 Fifth Avenue

New York, New York 10036

(212) 867-1700

UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

AUTOMATIC RADIO MFG.CO., INC. and MERIT INTERNATIONAL CORP.,

Plaintiffs,

72 CIV. 4864 RLC

-against-

AFFIDAVIT

CROWN RADIO CORPORATION (JAPAN) and CROWN RADIO CORPORATION (NEW YORK),

Defendants.

COUNTY OF NEW YORK ) ss.:

- T. UCHIYAMA, being duly sworn, deposes and says:
- 1. I am Manager, General Affairs Planning Department of Crown Kabushiki Kaisha (sued herein as "Crown Radio Corporation (Japan)" and hereinafter referred to as "Crown (Japan)"), a corporation duly organized and existing under and by virtue of the laws of Japan and maintaining its principal office for the transaction of business in Tokyo, Japan. I am fully familiar with the facts and matters involved in the making of this motion. I make this affidavit in support of the motion of the defendant Crown (Japan) to dismiss the above-entitled action pursuant to Rule 12(b)(2) of the Federal Rules of Civil Procedure upon the ground that this Court lacks Jurisdiction over Crown (Japan) and upon the ground that a prior adjudication of the Jurisdictional issue by this Court is res Judicata.
  - 2. Plaintiffs allege in substance that they entered

into an agreement with Crown (Japan) whereby Crown (Japan) agreed to manufacture a certain model of cassette recorder players exclusively for plaintiffs. Plaintiffs further allege that in accordance with this agreement, purchase orders for some 13,000 units of cassette recorder players were issued from Merit International Corp. to Crown (Japan).

It is true that Crown (Japan) made sales of 13,000 units of its model No. CHX-9912 to plaintiff, Merit International Corp. These sales were effected through purchase orders received by Crown (Japan) from Merit International Corp.'s Tokyo office. The dates and numbers of those purchase orders are as follows:

> May 8, 1969, No. 03505 (10,000 units) November 5, 1969, No. 04140 (1,300 units) November 5, 1969, No. 04141 (1,700 units)

- 4. The units embraced in order No. 03505 for 10,000 units were picked up by Merit International Corp. at the Crown warehouse in Tokyo, and the remaining 3,000 units embraced in purchase orders Nos. 04140 and 04141 were shipped by Crown (Japan) to Merit International Corp., c/o Toho Koun Co., Ltd. in Yokohama, Japan. Thus, the orders were placed in Japan with Crown (Japan) and the units were delivered by Crown (Japan) in Tokyo. Moreover, all negotiations or transactions which culminated in the issuance of the aforementioned purchase orders occurred in Japan.
- 5. Crown (Japan) has neither transacted nor done any business in the State of New York and is not licensed nor authorized to do so. It does not maintain and never has maintained any office, place of business, telephone listing, mailing address, bank account, warehouse or inventory in the

State of New York, and no officers, directors or employees of Crown (Japan) are domiciled or residing in that State. In addition, Crown (Japan) neither owns nor leases any real property in the State of New York and does not advertise its products there.

- 6. Crown (Japan)'s only connection with the State of New York is that it owns most of the outstanding stock of Crown (New York), a New York corporation, having its present and only base of operations in San Francisco, California.

  Crown (New York) operates as an independent corporation under the supervision and control of its own officers and directors. In addition, the books and records of Crown (New York) are not maintained by Crown (Japan)'s accountants and the financial records of Crown (New York) are not reported on a consolidated basis with those of Crown (Japan). Furthermore, Crown (Japan) does not pay for or prepare promotional and advertising materials used by Crown (New York) in the United States.
- only products manufactured by Crown (Japan), Crown (Japan) also manufactures similar products for other companies under other brand names, which products are sold in competition with products sold by Crown (New York). Crown (Japan)'s method of marketing its products for eventual use in the United States is to sell its products in Japan to other Japanese or American corporations which make their own arrangements for the importation of these products into the United States. Once Crown (Japan) has sold its products in Japan, it plays no further role in the distribution process and does not warrant or guarantee products purchased in Japan destined for resale in the United

1

- 8. I should also like to point out that Crown (New York) did not participate in any of the negotiation and transactions which culminated in the issuance of purchase orders for the 13,000 units of cassett recorder players from Merit International Corporation to Crown (Japan). Moreover, since Crown (New York) is a separate and distinct corporate entity supervised by its own officers and directors, the references in plaintiffs' complaint to the effect that Crown (Japan) could bind Crown (New York) by contract or otherwise are sheer nonsense. Accordingly, the allegations made in plaintiff's complaint which indicate that Crown (New York) agreed, warranted or represented anything to plaintiffs or that it was bound by anything to which Crown (Japan) allegedly agreed are wholly without factual foundation.
- 9. In view of the foregoing, I submit that Crown (Japan) is not subject to the jurisdiction of this Court.

WHEREFORE, I respectfully request that the motion of defendant Crown (Japan) to dismiss this action be granted in all respects.

Takashi Uchiyang

Subscribed and sworn to before me this 34Th day of November, 1973.

No. 41 O12/210 Cert. filed to a court of the Experts indicated 30, 1674

# UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

SOUTHERN DISTRICT OF NEW YORK

AUTOMATIC RADIO MFG. CO., INC., : and MERIT INTERNATIONAL CORP.,

Plaintiffs,

72 Civ. 4864

- against -

AFFIDAVIT

CROWN RADIO CORPORATION (JAPAN) and CROWN RADIO CORPORATION (NEW YORK),

Defendants.

STATE OF NEW YORK )

COUNTY OF NEW YORK )

DUGALD CAMPBELL BROWN, being duly sworn, deposes and says:

- 1. I am a member of the bar of this Court and a member of the firm of Whitman & Ransom, attorneys for defendant Crown Radio Corporation (Japan) (hereinafter referred to as "Crown (Japan)"). I make this affidavit in support of the motion of the defendant Crown (Japan) to dismiss the above entitled action pursuant to Rule 12(b)(2) of the Federal Rules of Civil Procedure upon the ground that this Court lacks jurisdiction over the person of defendant Crown (Japan) and upon the ground that a prior adjudication of the issue of this Court's jurisdiction over Crown (Japan) is res judicata in this action.
- 2. In a prior action instituted in this Court entitled "Automatic Radio Mfg. Co., Inc. and Merit International Corp., Plaintiffs, against Crown Radio Corporation, Defendant," (71 CIV. 267), plaintiffs sought to recover damages in the sum of \$1,545,000.00 against Crown (Japan) for

an alleged breach of an agreement entered into in Japan between Merit International Corp. (hereinafter "Merit") as agent for Automatic Radio Mfg. Co., Inc. (hereinafter "Automatic") and Crown (Japan). A copy of the complaint in that action is annexed hereto, marked Exhibit "A". Plaintiff's complaint in that action alleged in substance that Crown (Japan) had agreed to manufacture certain cassette recorder players and accessories for plaintiffs and that Crown (Japan) violated a provision of the agreement which prohibited Crown (Japan) from offering for sale a model similar to the one manufactured for plaintiffs to other companies or persons without the written consent of plaintiffs. That action was concluded by a combined Order and Judgment of this Court entered on June 7, 1972, which granted a motion made by Crown (Japan) to dismiss the action under Rule 12(b)(2) of the Federal Rules of Civil Procedure upon the ground that this Court lacked jurisdiction over the person of the defendant. The basis of the dismissal was that the plaintiffs had failed to prove that Crown (Japan) was "doing business" in New York State. A copy of the Court's decision and the Order and Judgment embodying that decision are annexed hereto and marked Exhibits "B" and "C" respectively.

- 3. On or about October 23, 1973, the summons and complaint in this action were served in Tokyo, Japan upon Crown (Japan). In this action, plaintiffs assert essentially the same facts, and ask for the same damages, as they did in their prior action against Crown (Japan). A copy of plaintiffs' complaint in this action is annexed hereto and marked Exhibit "D".
- 4. As is shown by the affidavit of T. Uchiyama submitted in support of the motion of Crown (Japan), Crown (Japan) has never done

510

and is not presently doing business in New York State. Moreover, there were no activities conducted by Crown (Japan) in New York from which plaintiffs' purported causes of action arose.

- 5. As previously stated, the prior action was instituted against Crown (Japan) alone. No allegations whatsoever were made in the complaint in that action concerning Crown (New York) and there were no allegations that negotiations which led to the formation of the alleged contract took place in New York. The only allegation which provided any nexus between the action and the State of New York was that Crown (Japan) had an office in New York, an allegation which proved to be false. Plaintiffs now attempt to furnish a jurisdictional predicate to this Court by alleging that negotiations were conducted in New York and that Crown (New York) a New York corporation, is a wholly owned subsidiary of Crown (Japan). The question which obviously comes to mind is why plaintiffs did not make these allegations in the prior action.
- 6. In the prior action, plaintiffs asserted that Crown (Japan) was doing business in New York. Now plaintiffs, in effect, allege that Crown (Japan) by virtue of negotiations conducted in New York is subject to jurisdiction under the New York "long-arm" statute, CPLR § 302.

  Since CPLR § 302 was in effect and ostensibly available as a jurisdictional predicate to plaintiffs at the time the first action was commenced, it is quite puzzling that they chose to ignore it.
- 7. While no allegations were made in the prior action in plaintiffs' complaint relating to the parent-subsidiary relationship, the relationship between these corporations for purposes of obtaining in personam jurisdiction over Crown (Japan) was considred by the Court and found not

8. Plaintiffs have not alleged any jurisdictional facts that did not exist at the time the prior action was commenced. The memorandum of law to be submitted herewith shows that the prior judgment dismissing the action for lack of personal jurisdiction over Crown (Japan) is res judicata on that issue. Even without that prior adjudication, however, the affidavits and authorities cited in support of the defendants' motion clearly show that this Court lacks personal jurisdiction over Crown (Japan).

WHEREFORE, I respectfully request that the motion of defendant Crown (Japan) to dismiss this action be granted in all respects.

Auguld Came Lell Brown

Sworn to before me this 7th day of December, 1973.

Note: y Full on Claim of Low York
No. 41-0110000 (Fig. 1) by green Co.

Cert. Had war and Year Co. Clerk

EXHIBITS ANNEXED TO AFFIDAVIT OF DUGALD CAMPBELL BROWN

## EXHIBIT A - SUMMONS AND COMPLAINT DATED MARCH 17, 1971 Hitted States District Court

FOR THE

SOUTHERN DISTRICT OF NEW YORK

CIVIL ACTION FILE NO.71 Civ. 267

AUTOMATIC RADIO MFG. CO., INC., and MERIT INTERNATIONAL CORP.,

Plaintiff

v.

SUMMONS

CROWN RADIO CORPORATION,

Defendant

To the above named Defendant :

You are hereby summoned and required to serve upon

DANIEL ROSEN.

plaintiff's attorney , whose address is 30 Broad Street, New York, New York 10004

an answer to the complaint which is herewith served upon you, within 20 days after service of this summons upon you, exclusive of the day of service. If you fail to do so, judgement by default will be taken against you for the relief demanded in the complaint.

Min leveres Clerk of Court

Deputy Clerk.

Date: January 20, 1971-

[Seal of Court]

UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

AUTOMATIC RADIO MFG. CO. INC., and MERIT INTERNATIONAL CORP.,

CIVIL ACTION NO. 71 CIV. 267

Plaintiffs.

COMPLAINT

against

CROWN RADIO CORPORATION.

Defendant.

AUTOMATIC RADIO MFG, CO., INC., ("AUTOMATIC")

and MERIT INTERNATIONAL CORP. ("MERIT"), by their attorney, DANIEL ROSEN, complaining of the defendant

CROWN RAIDO CORPORATION ("CROWN"), respectfully allege:

#### PARTIES AND JURISDICTION

1. At all the times herein mentioned, AUTOMATIC
was and is a corporation organized and existing under
the laws of the State of Massachusetts and having its
principal place of business in the State of Massachusetts.
AUTOMATIC is engaged in the business, among others, of

manufacturing and selling radios, stereophonic outfits, record players, tape recorders, cassette recorder players and electronic equipment.

- 2. At all of the times herein mentioned, MERIT was and is a corporation organized and existing under the laws of the State of Massachusetts and having two principal places of business, one in the State of Massachusetts, the other in Tokyo, Japan. MERIT is a wholly owned subsidiary of AUTOMATIC and is engaged in the business of being the purchasing agent for AUTOMATIC exclusively.
- 3. Upon information and belief, CROWN is a Japanese corporation conducting business and maintaining offices in Tokyo, New York, San Francisco, Panama, Colon,
  Dusseldorf and London. It is engaged in the business,
  among others, of manufacturing and selling radios,
  stereophonic equipment, tape recorders, cassette recorder players and similar items.
- 4. This Court has jurisdiction over this claim by reason of the fact that the matter in controversy exceeds the sum of \$10,000.00, exclusive of costs

and interest and by reason of the diversity of citizenship of the parties, (28 U.S.C. § 1332).

#### AS AND FOR A FIRST CAUSE OF ACTION ON BEHALF OF THE PLAINTIFFS

- 5. In the early part of 1969, MERIT, acting as the purchasing agent for AUTOMATIC, and AUTOMATIC through its representatives, entered into negotiations with the defendant for the manufacture of certain cassette recorder players, together with blank cassettes, microphones and other equipment.
- 6. The plaintiffs and the defendant then entered into an agreement wherein and whereby the defendant agreed to manufacture the aforementioned cassette recorder players with equipment, for AUTOMATIC and MERIT, according to certain specifications and designs to be submitted by the plaintiffs.
- 7. In accordance with the agreement, AUTOMATIC furnished to the defendant its chassis design for the model so ordered for plaintiffs.
- 8. In order to protect its chassis design, styling and physical and mechanical set-up and appearance

of the cassette recorder player, AUTOMATIC and MERIT insisted that the defendant manufacture such equipment exclusively for AUTOMATIC and MERIT.

- 9. The defendant agreed that it would limit its manufacture and production of the cassette recorder player of such design, styling, physical and mechanical set-up and appearance to the plaintiffs if the plaintiffs would place an order for such equipment with the defendant.
- AUTOMATIC placed an order with the defendant for 10,000 cassette recorder players, as hereinbefore described. The cost per unit was \$56.22, ex-factory for a total purchase price of \$562,200.00. The cost of shipping and delivery to AUTOMATIC raised the cost per unit to \$65.81, making the total purchase price of the 10,000 cassette recorder players \$658,100.00.
- 11. In accordance with the agreement between the parties hereto, the purchase order of MERIT, acting on behalf of AUTOMATIC, contained the following endorsement on the face thereof:

"This model is for the exclusive and permanent use for Automatic Radio only. No similar and/or associated model shall be offered to other persons or companies without the express written consent of Automatic Radio."

- 12. The purchase order was accepted by the defendant pursuant to the terms and provisions hereinbefore
  alleged and the merchandise was shipped by the defendant to the plaintiffs and paid for by the said plaintiffs.
- 13. On or about October 31, 1969, in further reliance upon the terms, conditions and provisions of the agreement between the plaintiffs and the defendant as hereinbefore alleged, the plaintiffs ordered an additional 3,000 units of the cassette recorder players with European voltage plug adaptors, at a price of \$57.93 per unit, for a total cost of \$173,790.00, F.O.B., Tokyo, Japan.
- 14. The aforesaid merchandise was shipped by the defendant to the plaintiffs and was fully paid for by said plaintiffs.
- 15. The plaintiffs received ultimate delivery of the 13,000 cassette recorder players ordered from the defendant, commencing in November of 1969, up to and

including May of 1970.

- 16. Thereafter, and in or about May of 1970, the defendant introduced cassette recorder players for sale to the public through its own sales offices located in Tokyo, New York, San Francisco, Panama, Colon, Dusseldorf and London, as well as to distributors and sales agencies throughout the world. These cassette recorder players were so close in design and appearance, and so similar to the cassette recorder players manufactured by the defendant for the plaintiffs from the plaintiffs' own design, as to be practically identical thereto.
- 17. The aforesaid acts of the defendant constituted a breach of the agreement between plaintiffs and defendant, and more particularly a breach of the provision to manufacture such models exclusively for the permanent use of the plaintiff AUTOMATIC and not to offer to any other persons or companies any similar or associated model without the express written consent of the plaintiff AUTOMATIC.
- 18. Immediately upon learning that the defendant had breached its agreement with the plaintiffs, the

plaintiffs offered to return all unsold cassette recorder players manufactured by the defendant for the
plaintiffs. The defendant refused to accept the tender
of said merchandise and has continued to manufacture,
advertise and sell the cassette recorder players to the
general public as hereinbefore alleged.

- 19. Although the defendant was aware that the plaintiff AUTOMATIC was selling these cassette recorder players at the wholesale price of \$99.95 without speakers, the defendant offered the same cassette recorder player to the identical customers to whom plaintiffs were attempting to sell the cassette recorder players at a price of \$77,00 per unit including speakers, thus depriving the plaintiffs of any possibility of being able to make a sale of these cassette recorder players, except at a loss to the plaintiffs.
- 20. By reason of the foregoing, the plaintiffs have suffered damages in the minimum sum of \$1,545,050.00, plus such additional sums as may be appropriately awarded the plaintiffs as and for damages on the subsequent causes of action hereinafter alleged.

# OF ACTION ON BEHALF OF THE

- 21. The plaintiffs repeat, reiterate and reallege each and every allegation contained in paragraphs designated and enumerated "l" through "l9" inclusive in said complaint contained, as if same were fully set forth at length herein.
- 22. That early in 1969, at the time of the negotiations between the plaintiffs and defendant resulting in the agreement between said plaintiffs and defendant for the purchase of certain cassette recorder players manufactured by the defendant, said defendant warranted and represented to the plaintiffs that it would not copy or attempt to imitate in any manner, the model and chassis design of the cassette recorder players furnished by the plaintiffs to the defendant, and that the model manufactured by the defendant would be for the exclusive and permanent use of the plaintiff AUTOMATIC, and that no similar and/or associated model would be offered to other persons or companies without the express written consent of AUTOMATIC.

- 23. In reliance upon these warranties and representations the plaintiffs ordered from and paid the defendant for 13,000 cassette recorder players of the type hereinbefore described.
- 24. The defendant breached the warranties and representations made to the plaintiffs by manufacturing, advertising and selling in direct competition with the plaintiffs, cassette recorder players so similar in design to the model made for the exclusive and permanent use of the plaintiff AUTOMATIC as to be practically identical thereto.
- 25. By reason of the breach of warranties made by the defendant to the plaintiffs herein, the plaintiff has suffered and will continue to suffer minimum damages in the sum of \$1,545,050.00, plus such additional sums as may be appropriately awarded the plaintiffs as and for damages on the subsequent causes of action hereinafter alleged.

AS AND FOR A THIRD CAUSE OF ACTION ON BEHALF OF THE PLAINTIFFS

- 26. The plaintiffs repeat, reiterate and reallege each and every allegation contained in paragraphs designated and enumerated "I" through "19" inclusive and "22" through "24" inclusive in said complaint contained, as if same were fully set forth at length herein.
- In order to induce the plaintiffs to enter 27. into the initial and subsequent agreements of purchase of certain cassette recorder players from the defendant, and further, in order to obtain the model and chassis design for said cassette recorder players, the property of the plaintiffs, the defendant fraudulently and falsely warranted and represented to the plaintiffs that if the plaintiffs would order certain cassette recorder players of a model and chassis design to be furnished to the defendant by the plaintiffs, said defendant would manufacture such cassette recorder players for the exclusive and permanent use of the plaintiff AUTOMATIC, and that no similar and/or associated model would be offered to other persons or companies without the express written consent of the plaintiff AUTOMATIC.
  - 28. The plaintiffs relying upon the said warranties

and representations, and believing them to be true, entered into an agreement with the defendant wherein and whereby the model and chassis design was furnished to the defendant together with the orders for 13,000 cassette recorder players.

- 29. The defendant knew these warranties and representations were false and fraudulent when made to the plaintiffs, made them solely for the purpose of obtaining the model and chassis design, the property of the plaintiffs, and to induce the plaintiffs to purchase 13,000 of these cassette recorder players.
- 30. Had the plaintiffs known that the warranties and representations hereinbefore alleged were false and fraudulent, it would not have furnished the defendant with copies of its model and chassis designs nor would it have ordered any cassette recorder players from the defendant.
- 31. In truth and in fact, the defendant at the time of making the false and fraudulent warranties and representations to the plaintiffs did so with full knowledge that the defendant would then engage in copy-

ing, manufacturing, advertising and selling a similar model of cassette recorder players to the public and at a price lower than the plaintiffs could sell such product and still realize a profit.

32. By reason of the fraud of the defendant as herein alleged, the plaintiff AUTOMATIC has suffered damages in the minimum sum of \$1,545,050.00, plus such additional sums as may be appropriately awarded the plaintiffs as and for damages of the subsequent causes of action hereinafter alleged.

#### AS AND FOR A FOURTH CAUSE OF ACTION ON BEHALF OF THE PLAINTIFFS

- 33. The plaintiffs repeat, reiterate and reallege each and every allegation contained in paragraphs designated and enumerated "1" through "19" inclusive, "22" through "24" inclusive and "27" through "32" inclusive in said complaint contained, as if same were fully set forth at length herein.
- 34. The false and fraudulent warranties, representations and statements made by the defendant to the plain-

tiffs were done so wilfully, with malice aforethought, and were wilful and maliciously made with the intent of defrauding the plaintiffs herein, by obtaining the chassis, model, style and design of the cassette recorder player belonging to the plaintiffs, by inducing the plaintiffs to enter into an agreement with the defendant, and by further inducing the plaintiffs to purchase a minimum of 13,000 cassette recorder players.

35. By reason of the wilful and malicious fraud of the defendant, the plaintiffs have sustained and will sustain damages in treble the amount of \$1,545,050.00, plus treble the additional sums as may be appropriately awarded the plaintiffs as and for the other causes of actions alleged in this complaint.

#### AS AND FOR A FIFTH CAUSE OF ACTION ON BEHALF OF THE PLAINTIFFS

36. The plaintiffs repeat, reiterate and reallege each and every allegation contained in paragraphs designated and enumerated "1" through "19" inclusive, "22" through "24" inclusive and "27" through "32" inclusive

in said complaint contained, as if same were fully set forth at length herein.

- 37. Plaintiffs seek this Court to enjoin and restrain the defendant from further engaging in competition with the plaintiffs herein and that the defendant CROWN be enjoined and restrained by this Court from manufacturing, offering to sell, selling, advertising, circulating brochures, phamphlets and other display materials for the cassette recorder player similar and associated in design with the cassette recorder player of the chassis, model, style and design of the recorder player manufactured and sold to the plaintiffs herein and which cassette recorder players the defendant had agreed would be manufactured for and sold exclusively to plaintiffs and further that the defendant be enjoined and restrained from dealing with any of its distributors in the manufacture, production and sale of such cassette recorder players to such distributors as well as to other persons, firms, associations, corporations or partnerships, other than to the plaintiffs herein.
  - 38. The plaintiffs have no adequate remedy at law

to prevent the continuing irreparable harm to the plaintiffs.

# AS AND FOR A SIXTH CAUSE OF ACTION ON BEHALF OF THE PLAINTIFFS

- 39. The plaintiffs repeat, reiterate and realiege each and every allegation contained in paragraphs designated and enumerated "!" through "!9" inclusive, "22" through "24" inclusive and "27" through "32" inclusive in said complaint contained, as if same were fully set forth at length herein.
- 40. Prior to and at or about the time that the defendant was making deliveries to the plaintiffs on their purchases of approximately 13,000 cassette recorder players as hereinbefore alleged, the said defendant began to manufacture a similar and associated model of cassette recorder player and to offer same for sale in direct competition with the plaintiffs, at a price 'ower than that paid for said cassette recorder players by the plaintiff.
  - 41. Upon information and belief, the defendant has

manufactured for and sold to persons other than the plaintiffs, thousands of cassette recorder players similar and associated in design to the cassette recorder players of the plaintiffs as hereinbefore alleged.

- 42. The exact number of the cassette recorder players sold to persons other than the plaintiffs herein is unknown to the plaintiffs, and an accounting is necessary to determine the precise extent of the benefits and profits derived by the defendant and the losses in moneys, profits and good will sustained by the plaintiffs, through the acts and transactions hereinabove alleged.
- 43. The plaintiffs have no adequate remedy at law to determine the extent of the damages by them sustained.

  WHEREFORE, plaintiffs pray for judgment as follows:
  - a) On the First Cause of Action, the sum of \$1,545,050.00, plus such additional sums as may be appropriately awarded.
  - b) On the Second Cause of Action, the sum of \$1,545,050.00, plus such additional sums as may be appropriately awarded.
  - c) On the Third Cause of Action, the sum of \$1,545,050.00, plus such additional sums as may be appropriately awarded.

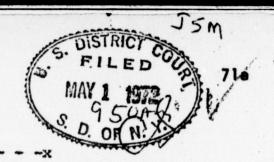
- d) On the Fourth Cause of Action, treble the sum of \$1,545,050.00, plus treble such additional sums as may be appropriately awarded.
- e) On the Fifth Cause of Action, for a permanent injunction restraining and enjoining the said defendant from manufacturing, selling, distributing, advertising and offering for sale cassette recorder players of a type similar or associated with the type manufactured for the plaintiffs herein.
- f) On the Sixth Cause of Action, for an accounting by the defendant as to the number of cassette recorder players manufactured, sold, offered for sale and distributed, and the profits realized by the defendant therefrom.

together with the costs and disbursements of this action and interest from the date of accrual of each action and such reasonable attorneys fees as this Court may allow in its discretion where applicable and such other and further relief as this Court may deem proper in the premises.

DANIEL ROSEN
Attorney for Plaintiffs
30 Broad Street
New York, New York 10004

#### EXHIBIT B - DECISION

UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK



AUTOMATIC RADIO MFG. CO., INC. and MERIT INTERNATIONAL CORP.,

Plaintiffs,

-17-

71 CIV. 267

CROWN RADIO CORP ..

Defendants.

APPEARANCES

DANIEL ROSEN
30 Broad Street
New York, New York 10004

Of Counsel: Marvin R. Javitz

Attorneys for Plaintiffs

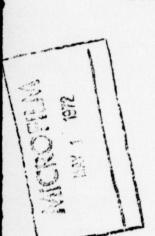
WHITMAN & RANSOM 522 Fifth Avenue New York, New York 10036

Of Counsel: Dugald C. Brown James S. Morris

Attorneys for Defendant.

CONSTANCE BAKER MOTLEY, D. J.





(Crown) pursuant to Rule 12(b)(2) and (5) of the Federal Rules of Civil Procedure to dismiss the complaint of Automatic Radio Nifg. Co., Inc. (Automatic) and its wholly-owned subsidiary.

Herit International Corp. (Merit) on the grounds that this court lacks in personal jurisdiction over it and, alternatively, on the grounds that service of process was insufficient.

As to the issue of in personam jurisdiction, defendant, a Japanese corporation, claims that it is not "present" in New York within the meaning of the cases under the New York jurisdictional statute, New York Civil Practice Law and Rules (N.Y.C.P.L.R.) § 301 (McKinney's 1972) either directly or through its agents and, consequently, is not subject to suit here.

Defendant's alternative contention is that service of process effected by plaintiffs on (1) Ellis G. Rosen, claimed by plaintiffs to be the New York representative of Crown, (2) the New York Secretary of State, and (3) Shigeharu Sakuma, president of Crown, in Tokyo, Japan, was not sufficient to confer jurisdiction over Crown.

This motion to dismiss grows out of action again-Crown for breach of contract and of warranty, and for frau

in connection with agreements by Crown to manufacture a total of 13,000 units of a particular type of cassette recorder player with attachments for Merit, as purchasing agent for Automatic. Both plaintiffs are Massachusetts corporations and jurisdiction in this Court is based solely on diversity of citizenship. type of recorder player in question was to be manufactured for Automatic exclusively, and according to Automatic's specifications and model design, for a total purchase price of \$831,890. Plaintiffs allege that at the same time defendant was filling plaintiffs' order, defendant was manufacturing additional substantially identical recorder player units which it was distributing and selling through its own overseas offices, including its New York office, for its own account, and at a price substantially lower than that quoted by Automatic to its customers. Plaintiffs claim that this action constituted a breach of the exclusivity clause of their agreement with defendant. They also claim fraud in the inducement, and breach of warranty by Crown in connection with the contract for the recorder players.

In determining whether there is in personam jurisdiction over the defendant we must apply the constitutionally valid law of the forum state. Scanapico v. Richmond, Fredericksburg and Potomac Railroad, 439 F.2d 17 (2d cir. 1970); Gelfand v. Tanner Motor Tours, Ltd., 385 F.2d 119 (2d cir. 1967); Arrowsmith

v. United Press International, 320 F.2d 219 (2d Cir. 1963). That law is set forth in N.Y.C.P.L.R. § 301 (McKinney's 1972) which states merely that the existing jurisdictional law of the state will remain in force. As set forth in the New York cases, the prevailing rule of law is that a New York court may exercise jurisdiction over a foreign corporation if the foreign corporation is engaged in such a systematic and continuous course of "doing business" in the state that it may be considered to be "present" within this jurisdiction. However, "mere solicitation" of business within the jurisdiction is not sufficient to create presence. Pelagi v. Volkswagenwerk Ag of Wolfsburg, Germany, 29 N.Y.2d 426, 328 N.Y.S.2d 653 (1972); Miller v. Surf Properties, Inc., 4 N.Y.2d 475, 176 N.Y.S.2d 318, 151 N.E.2d 874 (1958).

Presence must be determined on the facts of the individual case, Gelfand v. Tanner Motor Tours, Ltd., 339 F.2d 317, 323 (2d Cir. 1964); Blount v. Peerless Chems. (P.R.), Inc., 316 F.2d 695 (2d Cir. 1963), cert. denied, 375 U.S. 831 (1963); Tokyo Bocki (U.S.A.) Inc. v. SS Navarino, 324 F.Supp. 361 (S.D. N.Y. 1971); on the facts alleged here, defendant's motion to dismiss must be granted.

In support of defendant's motion to dismiss on the grounds that it is not present in New York, it has submitted the affidavit of Ellis G. Rosen, one of the parties served by

75a

plaintiffs. Rosen affirms that he is the president of Ellis G.
Rosen, Ltd., a New York corporation located at 147 West 46th
Street in Manhattan. Plaintiffs point out in the affidavit of
Housman\*that this is the same address as that listed for "Crown
Radio Corp." in the Manhattan Telephone Directory. Rosen states
that he is a manufacturer's representative for "Crown San
Francisco," among other firms. According to Rosen, he solicits
orders for "Crown San Francisco," subject to their approval
by "Crown San Francisco," in return for a commission.

The relationships of "Crown San Francisco," referred to by Rosen, and Crown, the defendant, is explained in the affidavit of Kazunaka Uesugi, vice president and treasurer of "Crown San Francisco," submitted by defendant. Kazunaka's affidavit maintains that "Crown Radio Corp.", as it is referred to by defendant, and in the Manhattan Telephone Directory, is not the defendant named in this action, but is a corporation organized under the laws of New York, with its base of operations in San Francisco. Approximately seventy-five percent of its stock is owned by the defendant Crown. We shall refer to this corporation as "Crown San Francisco."

Defendant distinguishes Crown San Francisco from itself by referring to itself as "Crown Kabushiki Kaisha" or "Crown-KK", which is merely the Japanese-language equivalent \*David Housman, Chairman of the Board of Automatic.

of Crown Corporation." Differentiating itself from the San Francisco organization by using the Japanese translation of its name, defendant argues, through the affidavit of Kazunaka, that "To the best of my knowledge, the defendant herein, CROWN-XK, has never done business in New York, and is not licensed or authorized to do so. It does not maintain and never has maintained any office, place of business, telaphone listing, mailing address, bank account, warehouse or inventory in New York and no officers, directors or employees of CROWN-KK are domiciled or residing in New York. In addition, it does not own or lease any real property in New York and does not advertise its products in that state." (Affidavit of Kazunaka Uesugi at p. 2, ¶ 5).

The conclusion of Kazunaka's affidavit, at p. 3, ¶ 9, asserts that ". . .Ellis G. Rosen is not an agent for CROWN-SAN FRANCISCO and CROWN SAN-FRANCISCO is not an agent for CROWN-KK so as to render CROWN-KK subject to the jurisdiction of this Court."

<sup>\*</sup> It should be noted that the letterhead of Crown's stationery reads "Crown Radio Corporation.'. . Tokyo." (emphasis added.)
See Exhibits B, Bl, B2, and D appended to Plaintiffs' Affidavits.

Thus, defendant asserts that Rosen does no business an with Crown, that Rosen acts as/independent contractor for Crown San Francisco, and that Crown San Francisco is not an agent for Crown.

Defendant has submitted no affidavits of personnel of Crown itself, nor has it given any reason for not supplying such affidavits. The affidavit of Kazunaka appended to defendant's papers has no probative value whatsoever with regard to the business activities of Crown in New York since, on defendant's own representation, Crown San Francisco, of which Kazunaka is an officer, has nothing to do with defendant Crown's business in New York. Thus Kazunaka makes affirmations concerning matters not within his own knowledge. Our decision to grant defendant's motion, then, is based entirely on plaintiffs' failure to make a prima facie showing of grounds for in personam jurisdiction here.

Plaintiffs' claim is not that Rosen is the agent for Crown San Francisco which is, in turn, the agent for Crown but, rather, that Rosen is agent for Crown directly, and that both Crown San Francisco, and Rosen in New York are overseas offices of Crown. Thus for plaintiffs to prevail on this motion they must show that Rosen was in fact doing business in New York, and that he acted as agent for Crown in doing that business.

In point of fact, at the foot of defendant's stationer; on which it communicated with plaintiffs, both San Francisco and New York are listed as locations of "Overseas Offices." See Plaintiffs' Exhibits: B, Bl, B2, and D.

Moreover, plaintiffs state that Crown indicated to them that it had a New York office headed by Rosen, and that Rosen would take care of any problems they might have with regard to shipment or repair of the recorder player units involved here. However, there is no allegation that Rosen offered to, or in fact performed any such services. The Second Circuit has held that New York appears to have no doctrine of jurisdiction by estoppel, Gelfand v. Tanner Motor Tours, Ltd., 339 F.2d 317, 320-321 (2d Cir. 1964) so that we cannot hold defendant to be bound by its alleged representations of doing business in New York made to plaintiffs, absent some showing that it was, in fact, doing business in this jurisdiction.

plaintiffs have failed to show anything more than mere solicitation with respect to the activities actually carried on by Ellis Rosen in New York on behalf of either Crown or Crown San Francisco. Miller v. Surf Properties, Inc., 4 N.Y.2d 475, 176 N.Y.S.2d 318, 151 N.E.2d 374 (1953). As to the contract in issue here, it was negotiated entirely in Japan. There are no allegations by plaintiffs of meetings in New York with

79a

representatives of defendant -- the extent of plaintiffs' contention in this regard is that plaintiffs were able on one occasion to contact Crown's personnel by calling Ellis Rosen's office in New York. Plaintiffs mention in their brief without further amplification that the allegedly pirated recorder player sold by defendant to its customers were sold in New York, among other places. However, this bald allegation alone is not sufficient to confer jurisdiction on New York courts.

Submission of supplemental affidavits, followed by a hearing, may bring out further jurisdictional facts. Arrowsmith v. United Press International, supra, ot p. 234. The complaint is therefore dismissed unless, within 20 days from the date of this order, plaintiffs have filed and served sufficient supplemental affidavits.

We need not consider the alternative ground for dismissal urged by defendant at this time.

Dated: New York, New York

April 28, 1972

SO ORDERED

U.S.D.J.

Rule 12(b)(2) and (5) of the Federal Rules of Civil Procedure provides that:

"Every defense, in law or fact, to a claim for relief in any pleading, whether a claim, counterclaim, cross-claim, or third-party claim, shall be asserted in the responsive pleading thereto if one is required, except that the following defenses may at the option of the pleader be made by motion:

\* \* \*

(2) lack of jurisdiction over the person,

\* \* \*

- (5) insufficiency of service of process,
- Although plaintiffs assert repeatedly in their brief that cales of pirated recorder players were made by Crown in New York, this allegation is not supported by any affidavit. Nor do plaintiffs allege what the volume of sales was, or whether the sales were made by Rosen in New York, or by Crown in Japan, for delivery in New York. See Plaintiffs' Brief at pp. 3, 9, 10-11; Roser\* Affidavit, p. 5, § 9.
- It is also alleged that some of Crown's customers were the very same individuals that Automatic was attempting to sell recorder players to.

Daniel Rosen, Plaintiffs' attorney.

4.

5.

6.

Frummer v. Hilton Hotels International, Inc., 19 N.Y.2d 533, 537, 281 N.Y.S.2d 41, 43-44, 227 N.E.2d 851 (1967), cert. denied, 389 U.S. 923 (1967). Simonson v. International Bank, 14 N.Y.2d 281, 251 N.Y.S.2d 433, 200 N.E.2d 427 (1964); Tauza v. Susquehanna Coal Co., 220 N.Y. 259, 267, 115 N.E.2d 917 (1917).

We do not consider New York's long arm statute, N.Y.C.P.L.R. § 302 (McKinney's 1972), since plaintiffs do not claim jurisdiction under that section, and since we do not think it is applicable to the facts alleged here.

Affidavit of David Housman, at p. 3 18.

Ellis Rosen's affidavit ambiguously states at p. 1, 92 that:

"My firm acts as a manufacturers representative for several firms in the New York area, including James B. Lansing Co., a hifidelity speakers and components manufacturer, Bright Co., a manufacturer of environmental lighting and Crown Radio Corporation, a California based corporation, not the defendant herein, (hereinafter "Crown San Francisco"). " (Emphasis added)

This statement is not inconsistent with Rosen being a manufacturer's representative for Crown, the defendant, as well as the firms named.

Crown San Francisco, being incorporated in New York State, is held by the New York Eusiness Corporation Law § 304(a), (b) (McKinney's 1963) to have designated the 7 cont'd

New York Secretary of State to accept service of process. Having invoked the protection of New York law by incorporating here, it is subject to New York law, and can be sued in this jurisdiction. Pennover v. Neff. 95 U.S. 714 (1877); H. Wachtell, New York Practice Under the CPLR 26, 12 (1970); 2 Moore ¶ 4.25 [2.-1], p. 1148. However, Crown San Francisco is not named as a defendant in this action and, unless plaintiff can pierce the corporate veil between Crown San Francisco and Crown, the defendant, or show an agency relationship between the two corporations, Crown San Francisco's amenability to suit in this jurisdiction will not aid plaintiffs' case. See Frummer v. Hilton Hotels International, Inc., supra; Taga International Airlines, S.A. v. Rolls-Royce, Ltd., 15 N.Y.2d 97, 256 N.Y.S.2d 129, 204 N.E.2d 329 (1965); Tokyo Boak1 (U.S.A.). Inc. v. SS Navarino, supra; But see Delagi v. Volkswagenwerk Ag of Wolfsburg, Germany, supra.

8.

Senseido's Japanese-English Dictionary (Pocket Edition).

9.

See Miller v. Surf Properties, Inc., supra;
MacInnes v. Fontainbleau Hotel Corp., 257
F.2d 832 (2d Cir. 1958). See also International Business Machines Corp. v. Barrett
Div. Allied Chemical & Dye Corp., 16 A.D.2d
487, 229 N.Y.S.2d 547 (1962); Rochester Happy
House, Inc. v. Happy House Shops, Inc.,
14 A.D.2d 491, 217 N.Y.S.2d 791 (1961);

9. cont'd

N.Y.C.P.L.R. Practice Commentary § C 301:6, p. 18. But see <u>Parmingdale Steer-Inn. Inc. v. Steer Inn Realty Corp.</u>, 51 Misc.2d 986, 274 N.Y.S.2d 379 (1966) (defendant represented in writing, in a contract with plaintiff, that it was authorized to do business in New York; court held jurisdiction by estoppel).

10.

See footnote 2, supra.

#### EXHIBIT C - ORDER AND JUDGMENT

UNITED STATES DISTRICT COURT
SOUTHERN DISTRICT OF NEW YORK

AUTOMATIC RADIO MFG. CO., INC. and MERIT INTERNATIONAL CORP..

USDC Filed June 6, 1972 SDNY CS

Plaintiffs,

Order & Judgment

-against-

71 CIV. 267

CROWN RADIO CORPORATION.

Defendant.

The above-named defendant, having moved this Court pursuant to Rule 12b(2) and (5) of the Federal Rules of Civil Procedure for an order dismissing plaintiffs' complaint for lack of jurisdiction over the person and insufficiency of service of process and said motion having regularly come on to be heard before this Court on the 20th day of April, 1971,

NOW, upon reading and filing the affidavit of Kazunaka Uesugi, sworn to the 18th day of March, 1971, and the affidavit of Ellis G. Rosen, sworn to the 11th day of March, 1971, in support of defendant's motion,

the affidavit of David Housman, sworn to the 13th day of April, 1971, the affidavit of Frank M. Housman, sworn to the 13th day of April, 1971, and the affidavit of Daniel Rosen, sworn to the 14th day of April, 1971, all in opposition to defendant's motion, and the reply affidavit of Dugald Campbell Brown, sworn to the 19th day of April, 1971, in support of defendant's motion, and upon all the papers and proceedings heretofore had herein, and after hearing Dugald Campbell Brown, Esq. of Whitman & Ransom, attorneys for defendant, in support of said motion, and Daniel Rosen, Esq., attorney for plaintiffs, in opposition thereto, and the Court having rendered its decision in writing on April 28, 1972 dismissing plaintiffs' complaint upon the ground of lack of jurisdiction over the person unless within twenty days from the date thereof plaintiffs should file and serve sufficient supplemental affidavits and no such affidavits having been filed and served pursuant to the Court's decision, it is

ORDERED, that plaintiffs' complaint be, and the same hereby is, dismissed pursuant to Rule 12b(2) of

the Federal Rules of Civil Procedure, and it is further ORDERED, that the Clerk of this Court be, and he hereby is, directed to enter judgment dismissing plaintiffs' complaint with costs and disbursements, and that defendant have execution therefor.

SO ORDERED:

N.Y., N.Y.

June 6, 1972

U.S.D.J.

Judgment Entered June 7, 1972

s/<u>John Livingston</u> Clerk

Sing.

### EXHIBIT D - SUMMONS AND COMPLAINT DATED NOVEMBER 15, 1972 United States District Court

FOR THE

SOUTHERN DISTRICT OF NEW YORK

CIVIL ACTION FILE NO. 7240.4864

AUTOMATIC HADIO A FG. CO., INC., and MIERIT INTERNATIONAL CORP.,

Plaintiff

SUMMONS

CHOWN RADIO CORPORATION (JAPAN) and I

Defendant

forths above named Defendant :

You are hereby summoned and required to serve upon

DALTEL ROSEN.

pind will's attorney , whose address is 30 Buread Street, New York, New York 10004

an answer to the complaint which is herewith served upon you, within 20 days after service of this summers upon you, exclusive of the day of service. If you fail to do so, judgment by default will be usen against you for the relief demanded in the complaint.

EABECKER Deputy Clerk.

To beach troping & to be one may

Mar. 15,19,20

-This summons is issued pursuant to Rule 4 of the Federal Rules of Civil Procedure.

# UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

·X

AUTOMATIC RADIO MFG. CO., INC., and MERIT INTERNATIONAL CORP..

Plaintiffs.

CIVIL ACTION NO. 72 C. 4164

against

COMPLAINT

CROWN RADIO CORPORATION (JAPAN) and CROWN RADIO CORPORATION (NEW YORK).

Defendants.

AUTOMATIC RADIO MFG., CO., INC., and MERIT INTERNATIONAL CORP., by their attorney, DANIEL ROSEN, complaining of the defendants CROWN RADIO CORPORATION (JAPAN) and CROWN RADIO CORPORATION (NEW YORK) respectfully allege:

#### PARTIES AND JURISDICTION

- 1. At all of the times herein mentioned, AUTOMATIC RADIO MFG. CO., INC., (hereinafter referred to as "AUTOMATIC"), was and is a corporation organized and existing under the laws of the State of Massachusetts and having its principal place of business in the State of Massachusetts. AUTOMATIC is engaged in the business, among others, of manufacturing and selling radios, stereophonic outfits, record players, tape recorders, cassett recorder players and electronic equipment.
- 2. At all of the times here in mentioned. MERIT INTERNATIONAL CORP. (hereinafter referred to as "MERIT"), was and is a corporation organized and existing under the laws of the State of Massachusetts and having two principal places of business, one in the State of Massachusetts, the other in Tokyo, Japan. MERIT is a wholly owned subsidiary of AUTOMATIC and is engaged in

the business of being the purchasing agent for AUTOMATIC exclusively.

- 3. Upon information and belief, that CROWN RADIO CORPORATION (JAPAN), (hereinafter referred to as "CROWN JAPAN"), was and is a Japanese corporation conducting business under the name of CROWN RADIO CORPORATION, and maintaining offices in Tokyo, New York, San Francisco Panama, Colon, Dusseldorf and London. It is engaged in the business, among others, of manufacturing and selling radios, stereophonic equipment, tape recorders, cassette recorder players and similar items.
- 4. CROWN RADIO CORPORATION (NEW YORK), (hereinafter referred to as "CROWN NEW YORK"), is a corporation organized and existing under and by virtue of the laws of the State of New York and presently maintaining an office in San Francisco, California.
- 5. Upon information and belief, CROWN NEW YORK was and still is a wholly owned subsidiary of CROWN JAPAN and the agent for the sales of CROWN JAPAN products in the United States. Such sales were made at all of the times hereinbefore mentioned by CROWN NEW YORK in the State of New York as well as in other areas of the United States.
- 6. This Court has jurisdiction over this claim by reason of the fact that the matter in controversy exceeds the sum of \$10,000.00, exclusive of costs and interest and by reason of the diversity of citizenship of the parties, (28 U.S.C. § 1332).

## AS AND FOR A FIRST CAUSE OF ACTION ON BEHALF OF THE PLAIN-TIFFS AGAINST THE DEFENDANTS.

7. In the early part of 1969, MERIT, acting as the purchasing agent for AUTOMATIC, and AUTOMATIC through its officers and other representatives entered into negotiations in Japan, Massachusetts and New York with CROWN

JAPAN for the manufacture of certain cassette recorder players, together with blank cassettes, microphones and other equipment.

- 8. The plaintiffs and the defendant CROWN JAPAN then entered into an agreement wherein and whereby CROWN JAPAN agreed to manufacture the aforementioned cassette recorder players with equipment, for AUTOMATIC and MERIT, according to certain specifications and designs to be submitted by the plaintiffs.
- 9. In accordance with the agreement, AUTOMATIC furnished to CROWN JAPAN its chassis design for the model so ordered for plaintiffs.
- 10. In order to portect its chassis design, styling and physical and mechanical set-up and appearance of the cassette recorder player, AUTO-MATIC and MERIT insisted that CROWN JAPAN manufacture such equipment exclusively for AUTOMATIC and MERIT, and limit the manufacture and sale of said products to AUTOMATIC and MERIT.
- 11. CROWN JAPAN agreed it would limit its manufacture, sales and production of the cassette recorder player of such design, styling, physical and mechanical set-up and appearance to the plaintiffs if the plaintiffs would place an order for such equipment with CROWN JAPAN.
- 12. CROWN JAPAN further agreed with the plaintiffs that it would not nor would it permit its subsidiary or agent CROWN NEW YORK to solicit orders or make any sales of similar products manufactured and sold to the plaintiffs by CROWN JAPAN, to any other person, firm or corporation, anywhere in the world.
- 13. On or about May 8, 1969, MERIT, acting as agent for AUTOMATIC, placed an order with CROWN JAPAN for 10,000 cassette recorder players, as hereinhefore described. The cost per unit was \$56.22, ex-factory for a total purchase price of \$162,200.00. The cost of shipping and helicary to Auto-

MATIC raised the cost per unit to \$65.81, making the total purchase price of the 10,000 cassette recorder players \$658, 100.00.

14. In accordance with the agreement between the parties hereto, the purchase order of MERIT, acting on behalf of AUTOMATIC, contained the following endorsement on the fact thereof:

"This model is for the exclusive and permanent use for Automatic Radio only. No similar and/or associated model shall be offered to other persons or companies without the express written consent of Automatic Radio."

- 15. The purchase order was accepted by CROWN JAPAN pursuant to the terms and provisions hereinbefore alleged and the merchandise was shipped by CEOWN JAPAN to the plaintiffs and paid for by the said plaintiffs.
- 16. On or about October 31, 1969, in further reliance upon the terms, conditions and provisions of the agreement between the plaintiffs and CROWN JAPAN as hereinbefore alleged, the plaintiffs ordered an additional 3,000 units of the cassette recorder players with European voltage plug adaptors, at a price of \$57.93 per unit, for a total cost of \$173,790.00, F.O.B., Tokyo, Japan.
- 17. The aforesaid merchandise was shipped by CROWN JAPAN to the plaintiffs and was fully paid for by said plaintiffs.
- 18. The plaintiffs received ultimate delivery of the 13,000 cassette recorder players ordered from CROWN JAPAN, commencing in November of 1969, up to and including May of 1970.
- 19. Thereafter, and in or about May of 1970, CROWN JAPAN and its subsidiary and agent CROWN NEW YORK introduced cassette recorder players for sale to the public through their sales offices located in Tokyo, New York,

San Francisco, Panama, Colon, Dusseldorf and London, as well as to distributors and sales agencies throughout the world. These cassette recorder players were so close in design and appearance, and so similar to the cassette recorder players manufactured by the defendant CROWN JAPAN for the plaintiffs from the plaintiffs' own design, as to be practically identical thereto.

- 20. The aforesaid acts of the defendants constituted a breach of the agreement between the plaintiffs and defendants, and more particularly the provisions to manufacture, solicit orders and make sales of the modes which were to be manufactured and sold exclusively to the plaintiffs for the permanent use of the plaintiff AUTOMATIC and not to solicit orders, manufacture or make sale: to any other persons or companies of any similar or associated models without the express written consent of the plaintiff AUTOMATIC.
- 21. Immediately upon learning that the defendants had breached their agree ment with the plaintiffs, the plaintiffs offered to return all unsold cassette recorder players manufactured and sold by the defendants to the plaintiffs. The defendants refused to accept the tender of said merchandise and have continued to manufacture, solicit and make sales and advertise the cassette recorder players to the general public, and particularly within the State of New York, as hereinbefore alleged.
- 22. Although the defendants were aware that the plaintiff AUTOMATIC was selling these cassette recorder players at the wholesale price of \$99.95 without speakers, the defendants offered the same cassette recorder player to the identical customers to whom plaintiffs were attempting to sell the cassette recorder players at a price of \$77.90 per unit including speakers, thus depriving the plaintiffs of any possibility of being able to make a sale of these cassette recorder players, except at a loss to the plaintiffs.
- 23. By reason of the foregoing, the plaintiffs have suffered damages in the minimum sum of \$1,545,050.00, plus such additional sums as may be appropriately awarded the plaintiffs as and for damages on the subsequent causes of action hereinafter alleged.

# AS AND FOR A SECOND CAUSE OF ACTION ON BEHALF OF THE PLAIN-TIFFS AGAINST THE DEFENDANTS.

- 24. The plaintiffs repeat, reiterate and reallege each and every allegation contained in paragraphs designated and enumerated "7" through "22" inclusive in said complaint contained, as if same were fully set forth at length here in.
- 25. Early in 1969, at the time of the negotiations between the plaintiffs and the defendants resulting in the series of agreements between said plaintiffs and defendants for the purchase of certain cassette recorder players manufacture by the defendant CROWN JAPAN and sold by the defendant CROWN JAPAN and its subsidiary and agent CROWN NEW YORK, the said defendants warranted and represented to the plaintiffs that they would not copy, attempt to imitate in any manner the model and chassis design of the cassette recorder players hereinbefore described, that the model manufactured by the defendant CROWN JAPAN would be for the exclusive and permanent use of the plaintiff AUTOMATIC that no similar and/or associated model would be offered to other persons or companies, nor would the defendant CROWN JAPAN or its subsidiary and agent the defendant CROWN NEW YORK advertise, solicit orders or sell the aforementioned products to other persons or companies without the written consent of AUTOMATIC.
- 26. In reliance upon these warranties and representations the plaintiffs ordered from and paid the defendant CROWN JAPAN for 13,000 cassette recorder players of the type hereinbefore described.
- 27. The defendants breached the warranties and representations made to the plaintiffs by manufacturing, advertising, soliciting orders, and selling in direct competition with the plaintiffs in the State of New York, other areas of the United States, and in a foreign countries, cassette recorder players so

similar in design to the model made for the exclusive and permanent use of the plaintiff AUTOMATIC as to be practically identical thereto.

28. By reason of the breach of warranties made by the defendants to the plaintiffs herein, the plaintiffs have suffered and will continue to suffer minimum damages in the sum of \$1,545,050.00, plus such additional sums as may be appropriately awarded the plaintiffs as and for damages on the subsequent causes of action hereinafter alleged.

### AS AND FOR A THIRD CAUSE OF ACTION ON BEHALF OF THE PLAIN-TIFFS AGAINST THE DEFENDANTS.

- 29. The plaintiffs repeat, reiterate and reallege each and every allegation contained in paragraphs designated and enumerated "7" through "22" inclusive and "24" through "27" inclusive in said complaint contained, as if same were fully set forth at length herein.
- quent agreements of purchase of certain cassette recorder players from the defendants, and further, in order to obtain the model and chassis design for said cassette recorder players, the property of the plaintiffs, the defendant CROWN JAPAN fraudulently and falsely warranted and represented to the plaintiffs that if the plaintiffs would order certain cassette recorder players of a model and chassis design to be furnished to the defendants by the plaintiffs. said CROWN JAPAN would manufacture such cassette recorder players for the exclusive and permanent use of the plaintiff AUTOMATIC, and that no similar and/or associated model would be offered to other persons or companies without the express written consent of the plaintiff AUTOMATIC, by CROWN JAPAN or it; subsidiary and agent CROWN NEW YORK.

95a

- 31. The plaintiffs relying upon the said warranties and representations and believing them to be true, entered into an agreement with the defendants wherein and whereby the model and chassis design was furnished to the defendants together with the orders for 13,000 cassette recorder players.
- 32. The defendants knew these warranties and representations were false and fraudulent when made to the plaintiffs, made them solely for the purpose of obtaining the model and chassis design, the property of the plaintiffs, and to induce the plaintiffs to purchase 13,000 of these cassette recorder players.
- 33. Had the plaintiffs known that the warranties and representations hereinbefore alleged were false and fraudulent, it would not have furnished to the
  defendants with copies of its model and chassis designs nor would it have
  ordered any cassette recorder players from the defendants.
- 34. In truth and in fact, the defendants at the time of making the false and fraudulent warranties and representations to the plaintiffs did so with full knowledge that the defendants would then engage in copying, manufacturing, advertising, soliciting orders and selling a similar model of cassette recorder players to the public and at a price lower than the plaintiffs could sell such product and still realize a profit.
- 35. By reason of the fraud of the defendants as herein alleged, the plaintiff AUTOMATIC has suffered damages in the minimum sum of \$1,545,050.00 plus such additional sums as may be appropriately awarded the plaintiffs as and for damages of the subsequent causes of action hereinafter alleged.

## AS AND FOR A FOURTH CAUSE OF ACTION ON BEHALF OF THE PLAIN-TIFFS AGAINST THE DEFENDANTS

36. The plaintiffs repeat, reiterate and reallege each and every allegation contained in paragraphs designated and enumerated "7" through "22" inclusive

968

"24" through "27" inclusive and "30" through "34" inclusive in said complaint contained, as if same were fully set forth at length herein.

- 37. The false and fraudulent warranties, representations and statements made by the defendants to the plaintiffs were done so wilfully, with malice aforethought, and were wilfully and maliciously made with the intent of defrauding the plaintiffs herein, by obtaining the chassis, model, style and design of the cassette recorder player the property of the plaintiffs, by inducing the plaintiffs to enter into an agreement with the defendants, and by further inducing the plaintiffs to purchase a minimum of 13,000 cassette recorder players while the said defendants at all such times planned to copy the chassis, model, style and design thereof and manufacture and sell said cassette recorder players to others without the written consent of the plaintiffs and to advertise and solicit orders for the sale of said products in the United States, and more particularly within the State of New York.
- 38. By reason of the wilful and malicious fraud of the defendants, the plaintiffs have sustained and will sustain damages in treble the amount of \$1,545,050.00, plus treble the additional sums as may be appropriately awarded the plaintiffs as and for the other causes of actions alleged in this complaint.

#### AS AND FOR A FIFTH CAUSE OF ACTION ON BEHALF OF THE PLAIN-TIFFS AGAINST THE DEFENDANTS

- 39. The plaintiffs repeat, reiterate and reallege each and every allegation contained in paragraphs designated and enumerated "7" through "22" inclusive, "24" through "27" inclusive and "30" through "34" inclusive in said complaint contained, as if same were fully set forth at length herein.
  - 40. Plaintiffs seek this Court to enjoin and restrain the defendants from

be enjoined and restrained by this Court from manufacturing, offering to sell, selling, advertising, circulating brochures, pamphlets and other display materials for the cassette recorder player similar and associated in design with the cassette recorder player of the chassis, model, style and design of the recorder player manufactured and sold to the plaintiffs herein and which cassette recorder players the defendants had agreed would be manufactured for and sold exclusively to plaintiffs and further that the defendants be enjoined and restrained from dealing with any of its distributors in the manufacture, production and sale of such cassette recorder players to such distributors as well as to other persons, firms, associations, corporations or partnerships, other than to the plaintiffs herein.

41. The plaintiffs have no adequate remedy at law to prevent the continuing irreparable harm to the plaintiffs.

#### AS AND FOR A SIXTH CAUSE OF ACTION ON BEHALF OF THE PLAIN-TIFFS AGAINST THE DEFENDANTS

- 42. The plaintiffs repeat, reiterate and reallege each and every allegation contained in paragraphs designated and enumerated "7" through "22" inclusive, "24" through "27" inclusive and "30" through "34" inclusive in said complaint contained, as if same were fully set forth at length hereis.
- 43. Prior to and at or about the time that the defendants were making deliveries to the plaintiffs on their purchases of approximately 13,000 cassette recorder players as hereinbefore alleged, the said defendants began to manufacture a similar and associated model of cassette recorder players and to offer same for sale in direct competition with the plaintiffs, at a price lower than that paid for said cassette recorder players by the plaintiffs.

98a

- 44. Upon information and belief, the defendants have manufactured for and sold to persons other than the plaintiffs, thousands of cassette recorder players similar and associated in design to the cassette recorder players of the plaintiffs as hereinbefore alleged.
- 45. The exact number of the cassette recorder players sold to persons other than the plaintiffs herein is unknown to the plaintiffs, and an accounting is necessary to determine the precise extent of the benefits and profits derived by the defendants and the losses in moneys, profits and good will sustained by the plaintiffs, through the acts and transactions hereinabove alleged.
- 46. The plaintiffs have no adequate remedy at law to determine the extent of the damages by them sustained.

WHEREFORE, plaintiffs pray for judgment as follows:

- a) On the First Cause of Action, the sum of \$1,545,050.00, plus such additional sums as may be appropriately awarded.
- b) On the Second Cause of Action, the sum of \$1,545,050.00, plus such additional sums as may be appropriately awarded.
- c) On the Third Cause of Action, the sum of \$1,545,050.00, plus such additional sums as may be appropriately awarded.
- d) On the Fourth Cause of Action, treble the sum of \$1,545,050.00, plus treble such additional sums as may be appropriately awarded.
- e) On the Fifth Cause of Action, for a permanent injunction restraining and enjoining the said defendents from manufacturing, selling, distributing, advertising and offering for sale cassette recorder players of a type similar or associated with the type manufactured for the plaintiffs herein.
- f) On the Sixth Cause of Action, for an

accounting by the defendants as to the number of cassette recorder players manufactured, sold, offered for sale and distributed, and the profits realized by the defendants therefrom.

together with the costs and disbursements of this action and interest from the date of accrual of each action and such reasonable attorneys fees as this Court may allow in its discretion where applicable and such other and further relief as this Court may deem proper in the premises.

DANIEL ROSEN

Attorney for Plaintiffs

30 Broad Street

New York, New York 10004

UNITED STATES DISTRICT COURT (FILED MAY 10, 1974)

SOUTHERN DISTRICT OF NEW YORK

AUTOMATIC RADIO MFG. CO., INC. and MERIT INTERNATIONAL CORP.,

Plaintiffs,

-against-

72 CIV. 4864

AFFIDAVIT

CROWN RADIO CORPORATION, (JAPAN)
and CROWN RADIO CORPORATION (NEW YORK)

Defendants.

#### COMMONWEALTH OF MASSACHUSETTS

SUFFOLK, ss.

Boston, May 3, 1974

DAVID HOUSMAN, being duly sworn, deposes and

says:

- 1. I am Chairman of the Board of Directors of Automatic Radio Mfg. Co., Inc. and am fully familiar with all of the transactions had between Automatic Radio Mfg. Co., Inc. ("Automatic Radio"), Merit International Corp. ("Merit"), Crown Radio Corporation ("Japan"), hereinafter referred to as Crown (Japan), and Crown Radio Corporation ("New York"), hereinafter referred to as Crown (New York).
- opposition to the motion of the defendant, Crown (Japan), for an order pursuant to Rule 12 b, 2 of the Federal Rules of Civil Procedure dismissing the above-entitled action as against the defendant upon the ground that this Court lacks jurisdiction over the person of said defendant, and upon the further grounds that a prior adjudication of this Court that it lacks in personam jurisdiction over defendant is res judicata.

- 3. I have not delved into the question of res judicata since that question is covered by the Affidavit and Memorandum of Law of the attorney for the plaintiffs, Daniel Rosen, Esq., being submitted herewith as part of the papers in opposition to the instant motion.
- 4. At all of the times pertinent to the issues involved in this litigation, and to the present, Merit has been and is a wholly-owned subsidiary of Automatic Radio and has acted as purchasing agent for Automatic Radio in international commerce as well as in the United States.
- this action, a copy of which is annexed to the moving papers of the defendant, Crown (Japan), and the present and second complaint served in this action, a copy of which is annexed hereto and designated as Exhibit "1", the negotiations between the plaintiffs and the defendant, Crown (Japan), commenced in or about the early part of 1969 and resulted in a course of dealings between the plaintiffs and said defendant up to and including May of 1970.
  - plaintiff and Crown (Japan), numerous telephone conversations were had between my office in Massachusetts and the office of Crown (Japan). Further, I made numerous visits to the offices and factory of Crown (Japan) in Japan; at which time I was accompanied by Frank M. Housman, the President of Merit, and John S. DeMetrick, the Vice President in charge of engineering of Automatic Radio. At these personal conferences, of which there were many, there were present, in addition to Messrs.

    Frank M. Housman, John S. DeMetrick, and myself, Mr. N. Miyabayashi in charge of foreign trade, a Mr. Miyahara, and Mr. R. Fujii.

These Japanese individuals were all official representatives of Crown (Japan).

sentatives of Crown (Japan) and the plaintiff, certain warranties and representations were made to the plaintiffs by the aforesaid individuals representing Crown (Japan), and in reliance thereon, the plaintiffs entered into an agreement providing for the manufacture by Crown (Japan) of certain cassette recorder players together with blank cassettes, microphones, and other equipment. The agreement contained provisions that Automatic Radio would supply the chassis design for the mode? ordered by the plaintiff, but that said design, styling, physical and mechanical set-up and appearance of the cassette recorder players belonging to Automatic Radio would be protected, and that Crown (Japan) would manufacture such equipment exclusively for plaintiffs, limiting the manufacture and sale thereof to plaintiffs on an exclusive

8. In accordance with the aforesaid agreement, the purchase order of Merit, the purchasing agent for Automatic Radio, contained the following endorsement on the face thereof:

"This model is for the exclusive and permanent use for Automatic Radio only. No similar and/or associated model shall be offered to other persons or companies without the express written consent of Automatic Radio."

9. Your deponent in the presence of Messrs.

Frank M. Housman and John S. DeMetrick, questioned the representatives of Crown (Japan) as to assurances that could be given to Crown (Japan) to the plaintiffs that the aforementioned product to be purchased by the plaintiff would not be duplicated nor and assurances to any other person. Fire, or any other person.

1

...

774

larly in the United States where most of the plaintiffs' products were sold. 10. The aforementioned representatives of Crown (Japan) stated that it maintained offices in the United States, particularly in New York and San Francisco, that it had a wholly-owned and controlled subsidiary corporation in the United States, that said corporation was a New York corporation formed for Crown (Japan), and that said corporation was the agent for the sale of products manufactured exclusively for Crown (Japan). Further warranties and representations made by Crown (Japan) were that Crown (New York), which they referred to as Crown Radio Corporation (New York), was not permitted by Crown (Japan) to sell any products except those manufactured by cown (Japan), and that since Crown (Japan) had agreed not to manufacture or sell the products ordered by the plaintiffs, there could be no sale of these products anywhere in the United States, the only outlet for such products being Crown (New York). The said persons further stated that its control of Crown (New York) was absolute, that it owned all of the voting stock of Crown (New York), and had officers and directors of Crown (Japan) operating said corporation.

at a

1 M. F.

made by Crown (Japan) and its agent, Crown (N-w York), the plaintiffs placed an initial order for 13,000 cassette recorder players amounting to \$658,100. This purchase order contained the restrictive endorsement hereinbefore referred to on the face thereof.

12. Thereafter, and on or about October 31, 1969, in further reliance on these warranties and representations

**\$5** /

and provisions of the agreements made by the plaintiff, Crown (Japan), and its agent, Crown (New York), plaintiffs ordered an additional 3,000 units of the cassette recorder player for a total cost of \$173,790. All of these purchases were fully paid for by the plaintiffs.

Crown (Japan) and its subsidiary and agent, Crown (New York) sold in New York and other cities in the United States, as well as in other parts of the world, cassette recorders which were so close in design and appearance and so similar to the cassette recorder players purchased by the plaintiffs as to be practically identical to the plaintiffs' own design, and which were not only in breach of agreement and warranties made to the plaintiffs, but were fraudulently prepared by Crown (Japan) for sale in New York and other states for the intent of perpetrating a fraud upon the plaintiffs.

14. Not only did the defendant, Crown (Japan), sell these recorder cassette players at a price far below the price for which the plaintiffs were compelled to sell these units, but by the acts of the defendant, Crown (Japan) and its agent, Crown (New York), the plaintiffs were deprived of being able to make sales of the cassette recorder players except at a loss to the plaintiffs.

said date in 1969 and May of 1970, your deponent was informed by the President of the defendant corporation that it maintained an office in New York for the conduct of its business, and that if the plaintiffs had any difficulty in connection with shipments, delivery of merchandise, or servicing of said merchandise, plaintiffs should contact the New York office of the defendant.

1070

instructions were again repeated to your deponent by the defendant and your deponent was advised that the office of the defendant corporation in New York City was located at 147 West 46th Street in the Borough of Manhattan, City, County, and State of New York. Further, your deponent was informed by the defendant corporation that Mr. Ellis G. Rosen was the person in charge of the management of the New York office of the defendant and was fully empowered and had the necessary authority to act for the defendant in any and all matters pertaining to the transactions had between the plaintiffs and the defendant with the exception of technical engineering problems, which would have to be taken up with the engineering division of the defendant corporation located in Japan.

occasion in February of 1971, your deponent placed a call to Crown Radio Corporation at 147 West 46th Street, New York, New York, telephone number: 586-0590. The telephone was answered by a gentleman who announced "Crown Radio Corporation." The telephone call was a person-to-person call to Mr. Ellis Rosen, but on being informed that Mr. Rosen was not in at that time, the telephone call was then cancelled.

18. At or about the latter part of June,
1970, Mr. N. Mivabavashi, who is Section 1 Chief Foreign Trade
Department of Crown Radio, phoned your deponent from his San
Francisco office and advised that he would be in his New York
office the latter part of that week, and asked me to phone him;
which I did for the purpose of arranging a meeting in Boston.
This meeting was to discuss the problem Crown created by breach

of their agreements, and Mr. Miyabayashi made me promises to solve the problems and save Automatic Radio harmless; however, his undertakings were never complied with.

Exhibits "2", "3", "4", and "5" are the letterheads and stationery of Crown (Japan) utilized by said corporation in its correspondence with the plaintiffs. Your deponent respectfully calls the attention of this Court to the fact that at the bottom of each letterhead is a notation that Crown (Japan) has an office in New York and San Francisco, as well as in foreign cities.

20. In substantiation of the restrictive endorsement on the purchase order, there are annexed hereto as Exhibits "6" and "7" purchase orders of the plaintiff containing such restrictive endorsement.

the period commencing 1970 to date has annually published the listing Crown Radio Corporation as follows: "Crown Radio Corporation as Exhibits "8" and "9" respectively are the pages of the Manhattan Telephone Directory indicating such listing for the years 1972-1973 and 1973-1974.

representations, and agreements made by Crown (Japan) with the plaintiffs were true, your deponent instructed Daniel Rosen, Esq., New York counsel for the plaintiffs, to institute an action against Crown Radio Corporation. The original complaint in this action was then served at the address indicated by Mr. N.

Mivabavashi of Crown (Japan) as the New York office of Crown (Japan)

exhibits. The said defendant then moved to dismiss the action on the ground that service of process was insufficient. In the accompanying Affidavits in support of the said motion, your deponent then learned for the first time that the defendant was contending that its subsidiary Crown (New York) was located in San Francisco and that Crown (New York) was making sales to Mr. Ellis Rosen who contended that he was a manufacturers representative for Crown (New York), which he referred to in his Affidavit as "Crown San Francisco."

23. Based upon that service of process,

Judge Motley made her determination granting the motion.

by New York counsel of the position taken by Crown (Japan), then ordered counsel to commence another action against Crown (Japan) and Crown (New York) based upon the defendant's explanations of their corporate set-up. However, your deponent respectfully submits that this Court must be mindful of the fact that at all times Crown (Japan) represented its wholly-dominated and controlled subsidiary, Crown (Japan), to be its agent.

of Crown (Japan), in support of the motion states in a sworn statement in Paragraph "6" thereof:

"Furthermore, Crown (Japan) does not pay for or prepare promotional and advertising materials used by Crown (New York) in the United States."

Annexed hereto is Exhibit "10" which is one of a number of different types of brochures prepared and printed by Crown (Japan) at its expense for Crown (New York) and which indicates thereon

the office of Crown Radio Corporation in San Francisco. The attention of this Court is respectfully called to the cover of this brochure which indicates on the face thereof "Crown Japan" and on the back cover "Printed in Japan."

publication for the audio industry, there appears an article given in an interview by an officer of Crown (Japan) indicating that it "does not plan to close its U. S. office." The interview further proceeds with the statement "and to maintain existing service stations throughout the U. S. to offer warranty service for our customers." Annexed hereto and designated as Exhibit "11" is the foregoing articles to which reference has been made.

was given by Crown (Japan) at its San Francisco office, and said office being the office which it represented to be its office and that of its agent, Crown (New York).

legal aspects as to the question of jurisdiction since that it is referred to in the Affidavit of plaintiffs' counsel, Daniel Rosen, Esq., annexed hereto as an affidavit in opposition to the instant motion and in the plaintiffs' memorandum of law. However, based upon the allegations of the second complaint, the factual evidence sworn to herewith, the statements made by representatives of Crown (Japan) and Crown (New York) to your deponent and to other officers of the plaintiffs, it is clearly indicated that Crown (Japan) has been doing business in the State of New York through its agent and wholly-controlled

of its agreements with plaintiffs, that defendants have been guilty of perpetrating a fraud upon the plaintiffs, have breached their warranties made with plaintiffs, and now seek to enlist the aid of this Court in furthering their wrong-doing.

29. Proper and sufficient service is admitted by the defendants herein, and your deponent respectfully submits that this Court has jurisdiction over Crown (Japan) by virtue of its business activities in this state conducted by it, directly and indirectly, through its agent.

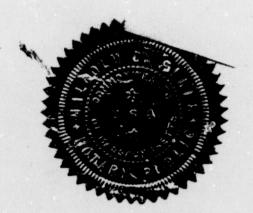
WHEREFORE, it is respectfully requested that the motion of the defendant, Crown (Japan) be denied in its entirety.

DAVID HOUSMAN

SWORN TO BEFORE ME, THIS 3rd DAY OF MAY, 1974.

Maleolin Deinh

MY COMMISSION EXPIRES: NOV. 26, 1976



AFFIDAVIT OF JOHN S. DEMETRICK IN OPPOSITION TO MOTION 110a

SOUTHERN DISTRICT OF NEW YORK

AUTOMATIC RADIO MFG. CO., INC. and MERIT INTERNATIONAL CORP.,

Plaintiffs,

-against-

'2 CIV. .864

CROWN RADIO CORPORATION, (JAPAN) and CROWN RADIO CORPORATION (NEW YORK)

Defendants. :

AFFIDAVIT

COMMONWEALTH OF MASSACHUSETTS

SUFFOLK, ss.

Boston, May 3, 1974

JOHN S. DeMETRICK, being duly sworn, deposes and says:

- I am the Vice President in charge of engineering for the plaintiff, Automatic Radio Mfg. Co., Inc.
- do attest that all of the facts set forth therein are true in every detail. I accompanied Messrs. David Housman and Frank Housman on their visits to Crown (Japan) and the statements and representations made to them were made in my presence in exactly the manner set forth in the Affidavit of David Housman. I, therefore, do hereby corroborate in every detail all of these statements contained in said Affidavit and ask that they be deemed to be the same statements that I would have made under oath were I to have submitted an Affidavit at length.

WHEREFORE, it is respectfully requested that the motion of the defendant, Crown (Japan) be denied in its entirety.

John S. DEMETRICK

SWORN TO BEFORE ME, THIS

3rd DAY OF MAY, 1974.

Hacker Dobank

MY COMMISSION EXPIRES: NOV. 26, 1976

AFFIDAVIT OF FRANK M. HOUSMAN IN OPPOSITION TO MOTION UNITED STATES DISTRICT COURT

SOUTHERN DISTRICT OF NEW YORK

AUTOMATIC RADIO MFG. CO., INC. and MERIT INTERNATIONAL CORP.

Plaintiffs.

-against-

7 CIV. 4854

111a

CROWN RADIO CORPORATION (JAPAN) and CROWN RADIO CORPORATION (NEW YORK)

Defendants.

#### COMMONWEALTH OF MASSACHUSETTS

SUFFOLK, ss.

Boston, May 3, 1974

FRANK M. DUSMAN, being duly sworn, deposes and says:

- 1. I am the President of Merit International Corp.. one of the plaintiffs in this action, and respectfully submit this Affidavit in opposition to the motion of the defendant, Crown (Japan).
- 2. I have read the foregoing Affidavit of David Housman and know of my own knowledge from personal conferences and telephone communications had with the representatives of Crown (Japan) that all of the facts set forth in the Affidavit of David Housman are true in each and every detail, and I do hereby corroborate each of the statements made therein with the same force and effect as if they were identically set forth in this, my Affidavit.

WHEREFORE, it is respectfully requested that the motion of the defendant, Crown (Japan) be denied in its entirety.

PRANK M. HOUSMAN

SWORN TO BEFORE ME, THIS

3rd DAY OF MAY, 1974.

Mater Sare

MY COMMISSION EXPIRES: NOV. 26, 1976



AFFIDAVIT OF DANIEL ROSEN IN OPPOSITION TO MOTION 1128
UNITED STATES DISTRICT COURT
SOUTHERN DISTRICT OF NEW YORK

AUTOMATIC RADIO MFG. CO., and MERIT INTERNATIONAL CORP.

Plaintiffe.

72 CIV. 4864

against

CROWN RADIO CORPORATION (JAPAN) and CROWN RADIO CORPORATION (NEW YORK)

AFFIDAVIT IN OPPOSITION

Defendents.

STATE OF NEW YORK, COUNTY OF NEW YORK.

DANIEL ROSEN, being duly sworn, deposes and says:

- 1. I am the attorney for Automatic Radio Mfg. Co. and Merit International Corp., the plaintiffs in the above entitled action, and fully familiar with the transactions had between Automatic Radio Mfg. Co., Merit International Corp., and Crown Radio Corporation (Japan), and respectfully submit this affidavit in opposition to the motion of the defendant Crown Radio Corporation (Japan), for an Order pursuant to Rule 12 (b) (2) of the Federal Rules of Procedure dismissing the above entitled action as against the said defendant Crown Radio Corporation (Japan) upon the alleged ground that this Court lacks jurisdiction over the person of said defendant and upon the further ground that a prior adjudication of this Court that it lacks in personan jumisdiction over defendant is res judicata.
- 2. Annexed to the moving papers of the defendant is a copy of the original complaint filed in this Court against Crown Radio Corporation. That complaint bears docket number 71 Civ. 267.
- 3. In or about March of 1971, an action was communeed by the plaintiffs herein against defendant named "Crown Radio Corporation". This action was commenced in the United States District Court, for the Southern District of New York and was filed

·

113a

- 4. The semmons and complaint is the action hereinabove referred to was served by the United States Marshal upon a Mr. Ellis G. Rosen, at 147 West 46th Street, New York, New York.
- 5. At the time of service the building directory at that address indicated said address to be the office of Crown Radio Corporation. The Manhattan telephone directory listed Crown Radio Corporation at said address, and there appeared the name "Crown Radio Corporation" upon the door of the office. At the time of service, Mr. Rosen identified himself to the United States Marshal as an officer of Crown Radio Corporation.
- 6. Thereafter, a motion was made by the defendant named in that action to dismiss for an Order pursuant to Rule 12 (b) (2) and 5 of the Federal Rules of Civil Procedure dismissing the action upon the dual grounds that the Court lacked jurisdiction over the person of the defendant and that service of process upon Ellis G. Rosen was insufficient.
- 7. In the affidavits an support of said motion, the moving party contended that in actuality there are two corporations bearing the name "Crown Radio Corporation". The vice-president and treasurer of one Grown Radio Corporation contended that it was a New York corporation in its base of operations in San Francisco, California, and referred to it as Grown Radio Corporation (hereinafter "Grown Ram Francisco). In addition, the moving party contended that Grown Radio Corporation to which references as made in the complaint was a Japanese corporation and referred to it as Grown Radio Corporation (Japan).
- 8. Although the supporting papers of the moving party admitted that Crown Radio Corporation (Japan) owns in excess of 75% of the stock of Crown Radio Corporation (San Francisco) and has in common at least two officers and one director, the moving

114a

party nevertheless contended there was no relationship or exercise of dominion and control by Crown Radio Corporation (Japan) over Crown Radio Corporation (San Francisco).

- 9. In addition to the foregoing admissions, it was admitted that Ellis G. Rosen did represent Crown Radio Corporation (San Francisco) in the sale of products manufactured by Crown Radio Corporation (Japan) for its subsidiary Crown Radio Corporation (San Francisco) for sale throughout the United States including the New York, City.area.
- 10. Despite the fact that the affidavits whitted by the plaintiff in opposition to said motion indicated dominion and control over its subsidiary, Crown Redio Corporation (San Francisco) by Crown Radio Corporation (Japan), the motion to dismiss was granted by Judge Motley, approximately fourteen months after argument was heard upon the motion, who stated in effect that the service upon Mr. Ellis G. Rosen was not sufficient service of process in the action.
- 11. As appears from the foregoing affidavit of David Housman, Chairman of the Board of Directors of Automatic Radio, service was made at a New York City address listed for Crown (New York), not only in the building directory, and the office door, but which was also listed as the address in the Manhattan Telephone Directory. Service was made by the U.S. Marshal upon Mr. Ellis G. Rosen as aforesaid, relying upon the statements and representations made by representatives of Crown (Japan) to officers and representatives of the plaintiffs.
- 12. It was not until the affidavits in support of the first motion made by Crown Radio Corporation to quash service of process, that plaintiffs learned that the statements and representations made to plaintiffs' representatives by the representatives

of Crown (Japan), were false.

9

- 13. In reliable poon some of the sworn statements made in the supporting affidavits of the first motion, the plaintiffs were now made aware that the warranties and representations and agreements made by the representatives of Crown (Japan) to the plaintiffs were false and fraudulent. Accordingly, the plaintiffs then caused a second complaint to be drawn in the action, a copy of which is annexed hereto as Exhibit "1" and served Crown (New York), a New York corporation allegedly having its principal office in San Francisco, through the Secretary of the State of New York. This service of process is concededly sufficient since the instant motion to dismiss is made solely on behalf of the defendant Crown (Japan).
- 14. Simultaneously with the service of process upon Crown (New York) through the Secretaryof the State of New York, English and Japanese translations of the second summons and complaint in the action was served upon the defendant Crown (Japan), in Japan, by the Ministry of Foreign Affairs of Japan, in accordance with the Geneva Treaty of 1965 providing for service of process between a United States National and a Japanese National. It is also conceded by the moving party that the service of the second complaint in this action upon Crown (Japan) is good and sufficient service.
- 15. The defendant Crown (Japan) now seeks to dismiss this second complaint upon the grounds that a prior adjudication of this Court that it lacks in personem jurisdiction over defendant is res judicate. With respect to that ground, your deponent submits that in the first complaint only one defendant was named,

S.

corporation being named as the sole defendant was because your deponent had been misled by virtue of the fact that Crown (Japan) had always listed on its stationary, brochures, and advertising matter, that it maintained offices in New York. It was not until the first motion was made and your deponent saw the affidavits submitted in support of the motion that your deponent was made aware that Crown (Japan) and Crown (New York) were alleging that Crown Radio Corporation located in New York City was a factory representative for Crown (New York).

- 16. The decision made by Judge Motley on the first motion was based upon the service of process upon Mr. Ellis G. Rosen in the New York office. However, service of process has now been properly made on both defendants as conceded by both defendants in the instant motion. We are therefore confronted by the claim of Crown (Japan) in this instant motion that the decision of Judge Motley is now res judicatates to Crown (Japan).
- 17. It is respectfully submitted that the denial of a motion to dismiss a complaint for a lack of jurisdiction over defendant's person or the grant of such a motion that does not dispose of the entire action is not a final adjudication and generally is not appealable. Nor does the grant of a Rule 12 (b) (2) motion prejudice plaintiffs' right to file another complaint in the expectation that the Court will be able to obtain jurisdiction. Furthermore, even in the case where such motion has been denied under Rule 12 (b) (2), the party who has unsuccessfully raised on objection thereunder, may proceed to trial on the merits without waiving the challenge.
  - 18. As to the question of lack of jurisdiction over the

person, it is quite apparent from the warranties and representations and the agreements made "> plaintiffs by the representatives of Crown (Japan), that it owned and controlled Crown (New York). now located in San Francisco but which has a representative in New York.

General Manager of Crown (Japan) states that Crown (Japan) owns most of the stock of Grown (New York). In addition, an affidavit submitted on the first motion by Kasunaka Uesugi, Vice-President and Treasurer of Crown (New York) conceded that Crown and Crown (New York) conceded that Crown and Crown (New York).

However, since Crown (Japan) controls the voting stock of Crown (New York), it controls all of the directors and all of the officers of Crown (New York), who are all removable at the whim and fancy of Crown (Japan).

- (New York) is restricted by Grown (Japan) to the sale of products manufactured by Grown (Japan) exclusively; and since these products have been sold in the State of New York by the alter ego of Grown (Japan), to wit, Grown (Hew Tork), in breach of the agreement mids with the plaintiffs by Grown (Japan), and since this conduct on the part of both defendants has resulted in tortious conduct within the State of New York this Court does have jurisdiction over the defendant Crown (Japan).
- 21. It is further respectfully submitted that under the procedure followed by the plaintiff in the serving of the first complaint upon Crown Medio Corporation in New York City, where no designation was made between Crown (Japan) and Crown (New York)

upon Crown (Japan) and its alter ago Crown (New York), particularly since the second complaint filed in this action clearly indicates the commission of a breach of agreement and fraud by both defendants by the sale of the products by said defendants through their factory representative in New York, and which products were restricted by the agreement between plaintiffs and defendants.

- 22. For the purposes of this motion, the complaint and the statements contained in the opposing pffidevite must be assumed to be true and She causes of action must stand if in any aspect upon the facts stated, the plaintiffs would be entitled to a recovery.
- 23. There are many sharp issues of fact with respect to the warranties, representations, tortious conduct of the defendants and the other causes etated in the seasand complaint, which are triable issues of fact necessary to determine jurisdiction over the person of the detendant Grown (Japan), and the law is well settled that even a party who has unsuccessfully reised an objection under Rule 12 (b) (2) may proceed to trial on the merits without waiving the challenge. Special appearances are no longer annany case, Rule 12 having sholished the age-old distinction between general and special appearances. A demissi of the motion does not waive the objection of lack of jurisdiction over the person.
- 24. The affidavit of the attorney for Grown (Japan), submitted in support of the motion, recognises that \$502 of the New York CPLR ("Long Arm Statute") is available so a jurisdictional predicate to plaintiffs. Your deponent is whole-heartedly in accord with that mestement. Inamuch as the wrong person

was ostensibly served with the first complaint, there was no need to invoke the benefits to plaintiffs of \$302 CFLR. However, since plaintiffs in their complaint and in the affidavits in opposition to the instant motion have clearly shown that the activities of Crown (Japan) and its alter ego, agent and subsidiary under its dominion and control clearly come within the provisions of \$302 CFLR, this section is now urged as a basis for this Court having jurisdiction over the person of Grown (Japan) by the activities of its alter ago and agent Crown (New York).

25. The exhibits annexed to these affidewite in opposition to the instant motion clearly indicate that Grown (Japan) has conducted business through its agent Crown (New York) in this jurisdiction, has committed a tertious act both in this jurisdiction and without the State in which damages and other consequences were suffered by the plaintiffs.

WHEREFORE, in view of all of the foregoing, it is respectfully submitted that the motion of the defendant Grown (Jepun)
should in all respects be denied, or in the alternative, that
this Court afford the plaintiffsmuch other and further relief
as to this Court may seem proper, even to the extent of denying
said motion without prejudice to the plaintiffs to renew same
after a trial of the issues of fact raised by the affidewits in
opposition and the complaint in the action.

SAMELEL ROSEN

Sworn to before me this 8th day of May, 1974.

MARVIN R. JAVITS

EXHIBITS ANNEXED TO FOREGOING AFFIDAVIT OF DAVID HOUSMAN

## EXHIBIT 1 - COMPLAINT

(Printed herein at page 87a)



## EXHIBIT 2 - LETTER FROM CROWN RADIO (JAPAN) TO DAVID HOUSMAN DATED JULY 7, 1969

CROWN RADIO CORPORATION: 17-4, 3-CHOME, UENO, TAITO-KU, TOKYO

Tokyo, July 7th 1969

Messrs. Automatic Radio Melrose, Mass, U.S.A.

Attention: Mr. David Housman, President.

Dear Mr. Houseman,

We, both, would like to express our sincere thanks to you for your kind hospitality given to us while we were there.

In spite of our visit to your office was so short, we were very much impressed of your excellent facility and vivid operation of your traditional enterprise, indeed.

Hence, we are sure that we are on a definite decision to co-operate with your esteemed company with our possible effort so far. We, therefore, would like to ask your further favourable and continuous co-operation with us in future, too.

In closing, please accept our sincere thanks again and hope to see you in Tokyo at the sconest opportunity. Also, please be kind enough to expand our much gratitude to Frank Houseman at the same time.

With very best personal regards,

Very truly yours,

CROWN RADIO CORPORATION

Shigeharu Sakuma President

Ryoichi Fujii Director

S.S./m.k.



## EXHIBIT 3 - LETTER FROM CROWN RADIO (JAPAN): 1222 TO DAVID HOUSMAN DATED DECEMBER 3, 1969

## CROWN RADIO CORPORATION: 17-4, 3-CHOME, UENO, TAITO-KU, TOKYO

Tokyo, December 3rd, 1969

Mr. David Houseman, Chairman Board of Directors Automatic Radio Mfg. Co., Inc. Melrose, Massachusetts 02176

Dear Mr. Houseman.

#### Re: Labor Strike

First of all, I would like to express my sincere gratitude for your valuable patronage for our products extended to us at all the time.

I presume that you are working hard in good health for the present biggest sales season, and I myself am also doing my best to cope with all the requirement incoming both abroad and domestic.

Now, I would like to explain to you about the situation of the Labor Strikes here. Generally speaking, most of the unions show the strongest attitude than ever in order to get higher year-end bonuses.

In case of our company, union has rushed into the strike since Nov. 29th inspite of our continued effort to have an early settlement to our mutual advantage.

Every day and night our executives and directors, including myself, have tried their best to have the satisfactory conclusion. however, it is my regret to predict that the Union will continue the strike upto 10 days or so.

Under these circumstances, I should appreciate it very much if you would kindly forgive us of the possible delay of your merchandise, details of which will be informed to you as soon as the subject matter are completed.

Last but not the least, we are no less sorry for the inconveniences you have been put to, however, situation is as above, we trust that we shall be favoured with your valuable cooperation taking the situation into your kind consideration.

Yours very truly,

CHOWN RADIO CORPORATION

c.c. Mr. John F. Lohr, Executive Director Merit International Corp.

CROWN RADIO CORPORATION: 17-4, 3-CHOME, UENO, TAITO-KU, TOKYO

Tokyo, October 5, 1970

Mr. David Housman Chairman of the board Automatic Radio Manufacturing Co., Inc. Melrose, Massachusetts O2176 U.S.A.

Dear Mr. Housman:

This is to confirm our telex despatched to you on Cctober 2nd as follows:

"RECEIVED YOUR TELEX OF 9/26 AND 9/30

- 1) WE MAY NOT ACCEPT YOUR EXPARTE REQUEST THAT WE HAVE TO TAKE BACK CHX MERCHANDISE OR REBATE USD 10 AS COMPENSATION
- 2) WE MAY NOT ADMIT YOUR INSISTENCE THAT WE HAVE BREACHED THE EXCLUSIVITY AGREEMENT
- 3) YOUR REQUEST ARE PRESUMABLY FROM DULL MARKET AND/OR LACK OF SALES PROMOTION ON YOUR PART WHICH HAVE LED TO UNEXPECTED POOR SALES OF CHX
- 4) DISCUSSION FOR REPUTABLE SETTLEMENT OF THE MATTER BEING STILL CONTINUED WITH S.F. WISH TO INFORM YOU UPON REACHING SOLUTATION, ANY FURTHER NEGOTIATION FOR ANY OTHER WAY OF AMICABLE SETTLEMENT IS GLAD TO BE DISCUSSED
- 5) YOUR PROMPT PAYMENT FOR CHX E MODEL IS REQUESTED AS IT HAS ENTIRELY NOTHING TO DO WITH THE ABOVE MATTER AT ISSUE"

Very truly yours,

CROWN RADIO CORPORATION

J. Imdi, Manager

International Sales Dept.

GI/im'aa

c.c. Mr. Frank Housman, President of Merit International Corp.
Mr. Elliot J Englander, Corporate Counsel
Merit International Corp., Tokyo Office

## CROWN RADIO CORPORATION: 17-4, 3-CHOME, UENO, TAITO-KU, TOKYO

Tokye, October 13, 1970

Mr. Elliot J. Englander
Corporate Counsel
Automatic Radio Heaufacturing Co., Inc.
Helrose, Massachusetts 02176
U. S. A.

Dear Mr. Englander:

This is to confirm our telex despatched to you on October 7th as follows:

"ACKNOWLEDGID YOUR TELEX OF 10/6/70. IN THE MEANTIME WE UNDERSTOOD THAT YOUR MR. DAVID HOUSMAN TAKED WITH OUR MR. MIYABAYASHI IN SAN FRANCISCO AND MR. MCUSHAN HAS MADE SEVERAL PROPOSALS TO HIM TO AVOID LEGAL STEPS TO THE MUTUAL BENEFIT OF AUROMATIC PADIO AND GROWN.

THEREFORE WE ARE NOW ATTEMPTING TO RESPONSE TO MR. HOUSMAN THROUGH OUR MR. MIYABAYASHI WITHIN A PROM DAYS FOR WHICH PLS UNDERSTAND."

Very truly yours.

CROWN RADIO CORPORATION

G. Isai, Manager International Sales Dept.

GI/in/as

Mr. Prenk Housen, Chairman of the board Mr. Frank Housen, President of Merit International Corp. Merit International Corp., Tokyo Office.

44 4 100 B

EXHIBIT 6 - PURCHASE ORDER DATED MAY 15, 1969

nternational

1AREA CODE 6171 322-2781 MERIT - BOSTON

40 GOODYEAR AVENUE MELROSE, MASSACHUSETTS 02176 U. S. A.

THIS ORDER NUMBER MUST APPEAR ON ALL PACKING SLIPS, PACKAGES AND INVOICES. PURCHASE ORDER

1258

NO. 69-5051

DATE MAY 15, 1969

SHIP TO

1132 MAIN ST. MALDEN, MASS. 02148

TO

MERIT INTERNATIONAL CORP. FUJI BUILDING NO. 7-4, 3-CHOME, KASUMIGASEKI CHIYODA-KU, TOKYO, JAPAN

200

AX-9912	AM/FM/MPX CAS	ESCRIPTI	ON	PRICE	AMOUNT	
HX-9912	AM/FM/MPX CAS				SEE BELOW  PRICE AMOUNT	
	PLAYER. COMP 2 MICROPHONES TO BE HL AND	. V /. *	\$562,200.00			
	DELIVERY:			dot. 55	7.20	
	SEPT. 1300 OCT. 2000 NOV. 2000	DEC. JAN. FEB.	2000 2000 700	/.		
	SPARE PARTS MU	ST BE S	HIPPED			
<	No similar and shall be offer mompanies with	for Aut /or ass ed to o	omatic Radi ociated moo ther person express wr	o only.		
-bic	CONFIRMATION M	1C/T 13 // tele	19/25 inte			
	400 10/	4	tion date			
		SEPT. 1300 OCT. 2000 NOV. 2000 SPARE PARTS MANUTH INITIAL STATE PARTS MANUT	SEPT. 1300 DEC. OCT. 2000 JAN. NOV. 2000 FEB.  SPARE PARTS MUST BE SWITH INITIAL SHIPMENT  This model is for the permanent use for Aut No similar and/or ass shall be offered to o  mompanies without the consent of Automatic  CONFIRMATION MIC/T tale  GTy Have a  Second Mic/T tale  Second Mic/T tale  GTY Have a	SEPT. 1300 DEC. 2000 OCT. 2000 JAN. 2000 NOV. 2000 FEB. 700  SPARE PARTS MUST BE SHIPPED WITH INITIAL SHIPMENT  This model is for the exclusive permanent use for Automatic Radii No similar and/or associated mod shall be offered to other person mompanies without the express wr consent of Automatic Radio.  CONFIRMATION MIC/T #3505  Per Mic/T telex 9/05  Gry Have rinte  ##-13 and 9/26  Traduction Conseption dete  860 9/20  700 10/4  500 10/5	SEPT. 1300 DEC. 2000 OCT. 2000 JAN. 2000 NOV. 2000 FEB. 700  SPARE PARTS MUST BE SHIPPED WITH INITIAL SHIPMENT  This model is for the exclusive and permanent use for Automatic Radio only. No similar and/or associated model shall be offered to other persons or mompanies without the express written consent of Automatic Radio.  CONFIRMATION MIC/T 13505  PLD MIC/T telex 9/05  GTy How links  12-13 and 9/26  12-14 the links  860 9/20  704 10/4  500 10/4  500 10/4  500 10/5	

10/3/ AV

EXHIBIT 7 - PURCHASE ORDER DATED MAY 8, 1969 126a

MERIT

## International Torp.

## EXPORTERS AND IMPORTERS

4, 1-CHOME, HIGASHI-AZABU MINATO-KO-JOKYO TEL: 583-816-8 TELEX NO. TK4441

FUJI BLDG., 7-4, 3CHOME, KASIIMIGASEKI, CHIYUDA-KU, TOKYO, JAPAN.

70 Crown Radio Corp. 17-4, 3-chome, Ueno Daito-ku, Tokyo SUPERSEDE OF P/O #03467
PURCHASE ORDER Nº 03505

Date May 8, 1969

Ship To Will Pick up

DELIVERY REQUIRED LC NO. P VIA Ex-Pactory See below To be advised AMOUNT PRICE DESCRIPTION QUANTITY #202,390,000 AM/FM/MPX CASSETTE RECORDER/ ¥20,239 10,000 PLAYER. Complete with blank Cassette, 56 20 2 microphones w/stands patch cords to be UL . and CSA style. Model #CHX-9912 Delivery required Sept. 1,300 2,000 Dec. 2,000 2,000 Jan. Oct. 700 Fec. Nov. 2,000 This model is for the exclusive and permanent use for Automatic Radio only. No similar and/or associated model shall be offered to other persons or companies without the express written consent of Automatic Radio.

SPARE PARTS MUST BE SHIPPED WITH INITIAL SHIPMENT

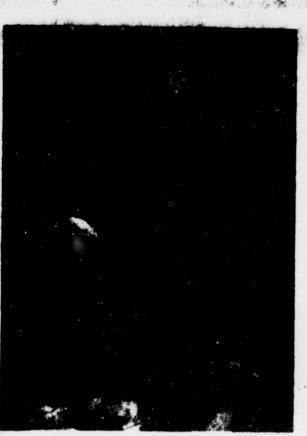
MERIT INTERNATIONAL CORP.

John F. Lohr

Executive Director

PURCHASE ORDER NO. 69 5 5 1 MUST APPEAR ON ALL CORRESPONDENCE INVOICES, PACKAGES AND SHIPPING PAPERS.

My WARE PARTY	State of the later later	NAME OF THE PARTY		THE DIRECTORY 1973	
	200 200 1 200 170	- MA (M)	man last lastes	Cream Office Cleany date of the Cream Office Cleany date of th	
Me cie	Creaming of Manhouta Laurece	516 290-5656 Grown Ga	rpt Clooks Co 200 SAv Mil.	-9995 Grove Optical Co 274 W45 - 301 Part Ars	
I M 445 Eas - TO Tol Bo - 00 7-079	Grandf Bale P 1301 Made.	795-6614 Green Co.	eri Petro Carp na Elizabethic, ave Tol the Tol	-8228 Grown Paper Sid Color MEDitamental Colors	339-1000
17070 180595 B3 170	Grount Saucton W Gowerstal		ching Socs Co 341 E109 369 ching Socs Co 341 E109 369 mci Co 47-06 St L101-	3300 Crown Paper Board Collec terbeture due Testion - 3300 PhiladelphiaPa	105-2000
270	Grandi Sharey 202 W249	All 3-4460 Grown Cler	mille Prode Color: 323 SAv 725. Mars 3656 Belos AU 3.	1330 Cross Parking Prods Co Affiliate of Affan 1320 Electric Equipt Co 708 3Av	
1365 Yorkin	Creati January	774-2517 Act Opera	for Calling Pursy	Crown Pathmark Bruss 4910 fliery	
Sm 404 Sm Streets 245 E30	Gregori San 286 to E42	479-4324 Creen Con	ad Fabrics Co 200 1/20	4050 CROWN PERSONNEL SERVICES INC	17-26
2646 Billy - 294 8694 18 26 Stillerhill - 479 1669	Groupel Super A Sers 205 669	772-5804 Grown Gom	Ge 395 Sway - 130 SAy - 489.	8770 CROWN PETERS TRAVE SYCE INC	H-285
CPA 277 Parkin	Group! Reynolds Color NYC! Group! Reynolds Color NYC!	al 80-00 7-5531 156 Bloom	munications lac 74 2dy 532-	7055 Crown Portable Staund Platform Co	2-223
MANUEL & THE COMP -CI 5-4361	Crowdi Ressa Wrian byrs 16 Court	861-4222 CROWN C	ISO Jeriche Trank Firipe 631-1	4520 Crown Princing Co 148 W23	the state of
Sata P1 5 EL 3-3161	Growell Thos Y Go publishes 666 Salv - Growell Typographers Inc. 209 W30 - Growell Watter Co. 238 C.		ONTROLS COMP	Grown Properties Inc 10 Eeo Crown Problems Inc has 419 Park Au S	- 100
by 6 100 Mult 240-8121	Growth Thomas 211 Ele		Cliftonks MYC Tel No- 524-7	Orders Records East 132 Mases	
GR 7-1295	Greet John S 626 E42	751-6625 Cross Carié 737-3645 Gienviewkd	Ny 17 Rusherford R.J - MVC Tel No - 524_7 Seal Coinc Montrale R.J	193 Grown Ruberta 1175 Verkille 180 (150 (15 - 674)	1973
750 Kapack	Crowley Ames H Jr 5 Peter Cooperful - Crowley & Shields 1 Sets Pt 5		Miles 166 Barry Transplactor LO 4-4	Cream Royal Ltd 1416 Busy	1345
0 6 073 873 - 2661 0 6 0 631 - 4377	Crowley & 114 day		Tods 251 W19	100 Orone Sample Card Coinc 400 Lefyet	-5100 -5060
100 - LE 5-5306	Crowley Catherine 500 W1 72	- 50 5-3744 CROWN CR	AME RENTL CO INC -725-15	CROWN SHIPPING COOP IN TARTER SE	-1910
19804	Crowley Cartelanter 112 We1	673-5713 Grown Culture 877-5895 CROWN CUI	d Pearl Corp 360 Say 672-66 ITN CO INC draws	72 Grown Silver Inc 1407 busy	
199 Cabriniting 781 - 654 6 Attetromás Wa 6 - 625 Marrita Torr	Crowley Cornellus 1998 Models	Ptz MA 2-3400 Grown Deta Se AT 9-9314 Grown Dell Inc	ces Inc 396 SAv - 706 SAv WA 9-67	77 Grown Store Works 231234v GR 7-	7164 7185
archis&angers 150 Booky - 349-3400 852-2760	Property Despite II 300 Central Park W -	799-8932 Creen Discount 01 4-3131 Creen Drug Gr	Setters Inc 71 Wet 575 957 Co 201 Merganar Sking WA I-577	Crown Textile IMG Corp interfacing	679K
831-0339 G	reside E Richard III 404 E43	972-7000 3 CommerceO 371-7529 Crown Emblem	Cranfordk)	AMER & EFIRE THREE DIN AND 279-	140
737-8007 CO 250 Partir - 607-6011 CO	Peries Elicon Mrs 1556 Vork Av	700-0121 18-02 Riverts	Fair Laurati Tre Telle - LG 4-322	Crown Tommy 12 W72 641 640 675	
brittlesheetnau	remier Frank V 9 Greiesa	- 10 9-1624 Grown Envelope	Co 145 Hadson 473-087	Crown Trucky Coinc 466 My	150
227 W140	Powley H & 219 Ea1	245-5261 Grown Ernest H	303 E57 SES-060	O Crown-Meiner Press Inc. 974 July 421-4	.060 ·
9 900 W141 366 6366 6	coulsy layer C 113 E34 1271 Medi	104 - 2039 Crown Fabrics	Div Of Punca Algers Compdition C 119 Web 756-110	Green Wip Whole Import Co 1227 Swar	#
90 4361 Gr	win Ja 220 [7]	- 751-6433 Crown Fastener - 744-3457 Exec Offices 4	Div Coatas Clark Inc ziers 233-1095	CROWN ZELLERBACH CORP 201642 - 972-9	
Ameter mi 10 2-9140 Gr	Marier James W & S. S. Wall	- SW 5-8911 Order Bapt & W - AL 5-7005 Fairlawoll -	brive	SaddleBrook N.J	300 P
67 Lancida	Total John Jon Eng	- NE 4-2571 Grown Filter Cor- - 686-7303 Grown Filter Laws	70 Columbusida - 787-1529 1515 Blondellar Br - 78 4-4300	CROWNERS GLORY WIG SALOW 1842	
7 E51 PL 8-1666 Cry Beholanky 706-5642 Cry	wing John J 113 Bedford	- 675-7253 Cross Flat Co 9	E South	Crowninshield Brace 135 877 790-79 Crowninshield M H W 18 W12 770-79	3
9-1000 475-0402 04	Selfentoude GenerichCorn 20.	- 667-3660 Grown Foundtrs 3 70 9-3276 225 Fatheral Bris	Separt Com - MYC 7at No - Set 5 Ages	50 Southerday Wilabyin SYC Tel No- LE 9-14	22
Gree Gree	wley # A 605 W111	WA 9-3631 Grown Furn Co 2:	A 12 E41	Grownold Loose Leef Prods Inc 136 Groon - WA S-	9
	May # 1630 Schlefelecky	- 566-17137 Grane-Girls Varia - 761-8703 CROWN & GLO	He Sel Mer 947-1519	Crows Rest pacht acertes 360 MedAy - 604 Crows Rest bar &erill 169 Av A - 674	
779	rior M. A. 222 Churi Pt. S	JU 2-1962 Orang Handkerchie MA 7-2396 Cross Houry Mills	Lac 15 W37	Crowther Frank H 253 W72 Growther & Kennoth 16 Sutnift	2
246_2539 Om	ricy M K. 5 TudorCityP1	867-5667 Crown Hotel Of Mil.	ant Beach Florida MY etc 1650 Buray JU 6-256	Croston Jas E 223 E56	
177	ley Michael 221 E76	879-8070 Distar Grand Hobes 879-8070 Grand Indianari Sup	Color fety starts	Gray Michael 124 E32	
722-5317 Gram 675-986 Gram	ley Berman Lewis 180 E79	294-6643 Green Infants West	Co 66 W21 NYC Tef No- 10H 3-3626 140 Central Pt 5 924-3664	Granden Bookshor 1158 Maddy 20 557 - 751 612 Granden Bookshor 1158 Maddy	
100 LO 2-4544 Cross	Interpretation 515 Maddy	694 1783 DB & Ofc French	olyclinic Moelth Center	CONTROL PURS INC 41 EST	
Inc 15 E41 57 9437 Cross	or Reigh M ISS Control Park W	DE STOT Ren 903 Stuart Av	150 Park Av	raydon Joan 2 BookmanPi - 706.054	
40 4011 Crest	oy Robort 130 Eds	Commo Knitzing Military	Colne 390 Ser Tel 80- 909-4500	royden Wholensie Co. 805 LexAv	
- Carlotte Carlotte	To Prote Coins 271 Marthy	Grave Ladies Wear 1	nc 151 W25 345-63-50 C	Porto H L 405 C54	100
02-14 Com	Thomas M 312 W23	100 Cross Liquer Shop	714 thos	rose Sami A b 1 Chiq MashPir 752 180	图 地名
761-4671 County	y Wayne F 2020 Body	794 1949 Grown Miles Co 64 G 128-1641 Grown Miles Co 543	Merry	region Ches R 82 Schrenders Milys	17人表
- M 3-1366 Creen	M AM PRESENT COM	0 3-4912 Crown Mitt Inc deser	W: 16 ESE A 2-0422 Q	exter P 7 W14	
- 691-6990 Ground	Al Enterprises 445 Park Av - 9 Alfred 211 Cnerl Pk W - 9	23-6100 Grown Monarch Inc 1	wr dyng 233 W29 566-1543 Gr	12 Erneste 449 W37	4
253 Brusy 7-7/50 45 for	milton Memork#J MYC Tel No - 2	27-4780 Grown Music Co 49 w	146 E151 8x 695-2564 G	uceta Dinurah 503 W15e	
	lady Shop 57 Wests - 40 Wester - 40	6-2457 Grown Marigation Cor 91-7547 Grown Marigation Cor	p 11 Busy 425-2020	ucible Alloy Dev Colt Industries  56 E Swedesfurding Maynories  6 Charen To California	
ONLY	COPY AVAILA	ARIE		scible stock Carp &7 the	. Start
	JOI I MYAILA	ADLL *			



SEE YOUR DEALER TODAY



18 E. Harris Avenue, South San Francisco, Industrial Park, Calif. 94080 II: 873-1640 Printed in Japan



# audiotimes

HE INDUSTRY'S ONLY NEWSPAPER

VOL. 14, NO. 10 May 15, 1972 5.00 PER YEAR

## Scores In Chicago

The Institute of High to full stride with its pw program during its id at the Marriott Hotel r O'Hare Airport. The total attendance of were reads to dis"A winner by all counts," enthused IHI vice president Herb Horowitz, "This was the best attended regional show we've had to date, It was a credit to the industry. Most particularly to the reps and dealers who participated in making the show a

IIII prexy Walt Goodman and executive secretary Gertrude Murphy beater they talked the attendance fized, that some new records were being broken.

While dealer after Jim was helias



New trans 1 to 18 in behavioral treator M. Marshav in ex-



s John Frankenberger, geMurphy and Arthur Chicago Show

Many small and large area retailers had hospitality rooms and suites to secure immediate prospects who were turned on by exhibits at the show.

Continued on page 19)

## 4 Channel Race Heats

ACAPULCO. MEXICO - Development of the discrete four-channel disc by RCA Records is the key - a "total unified audio system" according to Keiichi ("Tex") Taker-ka, managing director of Matsushita Electric Industrial Co. Ltd. and head of its Radio Stereo Division.

"If we are to serve the consumer, we must talk not of a part, but of the sum total of the parts." Takeoka said in an address here before the annual International Music Industry Conference (IMIC)

Discrete four-channel is already the accepted standard for rape reproduction. A discrete four-channel disc is now a reality. And with the discrete four-channel FM monadcast techniques recently developed, completed compatible radio prayback is now possible as well.

"Panasonic helieves these technical breakthroughs mean that none of us has to settle for the synthetic any longer."

By "synthetic," Takeoka explained that he meant the matrix systems presently on the market which he described as an "intermediate technology designed to stimulate tourchannel sound on disc until the real thing came along."

( intinued on page 4)

NEW YORK While RCA, JVC and Panasonic were demonstrating their four-channel discrete disc to record industry execs at the International Music Industry Conference in Acapulco, CBS Columbia was the announcing new licensees of its SQ matrix system.

New SQ adherents include Morse Fiectro Products, Superscope and the Europeanbasedt onnaughtgroup Other SQ licensees include Aiwa, Emerson, Harman-Kardon, Instituteck, Kenwood, Lafayette Radio Major Electronics, Masterwork, Metrotec, Pacific Electronics, Pilot, Proteer, Radio Shack, Sanyo, Sony, Sounde agn, and Tele-

## CROWN DEFINES FUTURE PLANS

S. SAN FRANCICO, CALIF.—As reported May 1 in these pages, Crown Radio Corp. (Japan) will phase out the national distribution of its consumer electronic products May 31. However, it was learned that Crown does not plan to close its US office. Henceforth, the tirm will concentrate

(Continued on page 13)

## STS US REPS IN ENGLAND

M. I BSR refact where for ed S tey to send the group of needed by ating steel John Hollin were national sales Woods and OEM vp S.

the purpose of the

visit, Hollands explained "We've done a pretry remarkable job in the United State at a rather short space of time, Infact,! Scales account for almost two of BSF" very substantial international sales volume. We wanted to thank our repstor the tremendous job they've done by providing a trip to England. More important—because we're still (Continued on page 8)





John Ferguson left discusses CES plans with US chief John recent BSR factory tour for US reps.

ONLY COPY AVAILABL

## Schaak Reports A

Sebeek president Richard Schaek stated in a report to shareholders, "In the months we have exceeded last year's entire sales volume by five per cent and total profit by 31 per cent."

According to the report, compared to last year's first nine months, Schaak males were up 43 per cent to \$3,164,600 and net income up 77 per cent to \$131,000, reflecting stronger profit margins as the company expanded its males base. Earnings per share increased 41 per cent despite a substantially greater number of shares outstanding.

Scheek also announced the location of a new sales center in Blaine, Minn. This center, along with stores in the Northridge and Southridge shopping centers in Milwaukse, and one in the Woodfield Shopping center in Shaughburg. Illinois, will bring the total of Scheek stores to 13.

Stack indicated in his report that

experience with the initial

The distributor sales division of Schank Electronics, according to the seport, has just recently been appointed distributor for 3M magnetic tapes and ranssonic radio, television and tape seconder accessories. "These appointments," said Schank, "are part of our continuing effort to round out and sociater our distributor sales division."

Negotiations for additional warehouse, service and office facilities have
ust been completed, according to the
veport. The buildings being leased adnin the present warehouse and will
loubte the available space for waresouse and triple space available for
ervice. A unique feature of the arrangement, as described by Schaak, is that
o reset will be required until the space
receded.

The strong pattern established in the first three quarters will continue seconding to Schaak, and will result in highly successful year.

Crown. . . (Combased from page 1)

a efforts in the specialized field of ofloe and communications equipment such as selephone answering devices, licitating machines and electronic caltors.

Ear. Usugi, vice president and threi manager, noted that Crownster (Japan) home electronic problem would continue to be available to us on a contract, minimum-basis to major retail operations such products for exclusive bating under their own, or the temporator (Japan) brand name in

their trading areas.

Usual told AUDIC TIMES the change in marketing direction was necessitated by the recent international monetary instability and by increasing competition in consumer electronic products. He added that Crown Radio's new management in Tokyo "approves and supports this new office equipment program."

Sales manager Leo liceda noted, "We shall continue to provide service on all of our products in the market and to main the existing service stations therefor our customers."

The company will show new office equipment products at the Commenter Electronics Show and will reveal details of its contract plan at that time.

# THE THE THE LOS OF LANDS AND THE PARTY OF LAN

TRAKING E

Carred Service Constitution

The first type is small by the control of the contr

It's all because of a shape, tell supertity engineered tens still. An articulating smallery sma, with critically precise proving makes a continuous adjustment of the cartridge, seeding it is thing job outlieds greatly brond

This keeps the stylus at a 90° tangent to the grooves. Consequently quadring erver is rechard to virtual zero. (Independent test labs have found the test instruments they use are incapable of meanths they use are incapable of the Zero 100.) Theoretical selection of the Zero 100 tracking error indicate that it is as a serior of the 20° table that of conventional

The state of the s

137



ONLY COPY AVAILABLE

## REPLY AFFIDAVIT OF DUGALD CAMPBELL BROWN UNITED STATES DISTRICT COURT (FILED MAY 15, 1974) SOUTHERN DISTRICT OF NEW YORK

AUTOMATIC RADIO MFG. CO., INC. and MERIT INTERNATIONAL CORP.,

Plaintiffs.

72 Civ. 4864

REPLY AFFIDAVIT

-against-

CROWN RADIO CORPORATION (JAPAN) and CROWN RADIO CORPORATION (NEW YORK)

Defendants.

STATE OF NEW YORK )
: ss.:
COUNTY OF NEW YORK )

DUGALD CAMPBELL BROWN, being duly sworn, deposes and says:

- 1. I am a member of the firm of Whitman & Ransom, attorneys for the defendants. I make this affidavit in reply to the plaintiffs' opposing affidavits and in support of the defendant's, Crown (Japan) motion to dismiss the complaint as against it upon the ground of res judicata and lack of in personam jurisdiction over it.
- 2. The opposing affidavits are essentially a rehash of the material previously submitted to Judge Motley and are not addressed to the issues before this Court on this motion. In any event, the claimed reliance upon representations by representatives of Crown (Japan) that it would cause Crown (New York) to observe the terms of the exclusivity clause in plaintiffs' purchase order are of no avail by reason of the Statutes of Frauds. ABL

3. The contentions based upon the article appearing in "Audio"
Times" are quite beside the point in that they wrongfully describe Mr.
Ussigi, the gentleman quoted in the article, as an officer of Crown (Japan).
In fact, Mr. Ussigi was at the time an officer of Crown (New York).

4. The contention in the opposing affidavits to the effect that

4. The contention in the opposing affidavits to the effect that Crown (New York) is the "wholly owned subsidiary" of the moving defendant and is "under its complete domination" rests solely upon assertions without any factual showing that these assertions are so. Moreover, Judge Motley expressly rejected this argument in that she stated the claim of plaintiff which was being denied to be as follows:

"Plaintiffs' claim is not that Rosen is the agent for Crown San
Francisco which is, in turn, the agent for Crown but, rather, that Rosen is
agent for Crown directly, and that both Crown San Francisco, and Rosen in
New York are overseas offices of Crown."

Consequently, this argument is no longer available to the plaintiffs.

5. The plaintiffs' argument that the instant motion should be decided and reserved for trial fails to come to grips with the prior history of this case. Judge Motley gave plaintiffs the opportunity to prove by discovery or otherwise jurisdictional facts prior to the entry of judgment dismissing the prior action. Plaintiffs chose not to avail themselves of this opportunity and they should not be permitted, to the prejudice of the moving defendant, to assert claims as to which there has previously been a knowing waiver.

WHEREFORE, I respectfully request that the moving defendant's

motion to dismiss be granted in all respects.

Sworn to before me this , 15th day of May, 1974.

JAMES S. MORRIS Notary Public, State of New York No. 80-2777125 Qual, in Westchester Co.

Jerm Expires March 30, 1975

ros

AUSCHAFIC RADIO MPG. CO. and MERIT INTERMEDIAL (FILED JULY 2, 1974)
PORATION V. CROWN RADIO CORPORATION (JAPAN) and CROWN
RADIO CORPORATION (NEW YORK)

## 72 CIV. 4864

#### HEDORS ENTERTY

Defendant Crown Radio Corporation (Japan) moves for an order pursuant to Rule 12 (b\$/2) of the Federal Rules of Civil Procedure dismissing the estimator lack of in personam jurisdiction. The motion was first made returnable on December 28, 1973, and through a series of stipulated adjournments, the time for determination of the motion was deferred until April 18. Apparently the first stipulated adjournment was not recorded in the case file in chambers, and the court by endorsement disposed of the motion on January 31, 1974. That endorsement was subsequently recalled and withdrawn. Having now read plaintiff's answering papers and defendant's reply, I find no basis for altering the substance of the prior endorsement.

The motion is granted and the couplaint is dismissed. The issue of in personan jurisdiction over defendant was thoroughly canvassed by this court (Motley, DLJ.) in 71 Civ. 267, a case involving the same parties. In that case this court held that in personan jurisdiction had not been established in an opinion filed on April 28, 1972, and an order and judgment dismissing the complaint for lack of jurisdiction was filed on June 6, 1972. The matter is, therefore, res judicata. See Ripperver v. A.C. Allyn a Co., 37 F. Supp. 373 (S.D.W.Y.), aff'd, 113 F. 2d 332 (2d Cir. 1940); Hadge v. Second Foderal Savines and Loan Association of Boston, 409 F. 2d 1254, 1257 (1st Cir. 1969).

The present complaint and affidavits filed in opposition to the motion to dismiss are merely a rehash of what was brought before and considered by Judge Motley in the prior proceeding. Even assuming

ONLY COPY AVAILABL

that Crown Radio Corporation (Japan) when it negotiated with plaintiffs in Japan knew that the alleged breach of contract would have repercussions is the United States, see Lease Data Processing Corp. v. Maxwell, 468 P. 2d 1326 (2d Cir. 1972), there is nothing to show that it knew or had reason to know that those repercussions would occur in New York. Plaintiffs are domiciled in Massachusetts, and perhaps defendant should have known that its act would have effects in Massachusetts; while that might give jurisdiction to a Massachusetts; while that might give jurisdiction to a Massachusetts court, it does not help plaintiff make a case for in personam jurisdiction in New York. That burden it has failed to meet. See Owen of Georgia Inc. v. Blitman, 462 F. 2d 603, 604 (5th Cir. 1972).

SO ORDERED.

Dated: New York, New York July 1, 1974

ROBERT L. CARTER

UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

AUTOMATIC RADIO MFG. CO. and MERIT : INT'L CORP..

Plaintiffs, : NOTICE OF ENTRY

-against-

CROWN RADIO CORP., et ano.,

72 Civ. 4864

Defendants. :

SIR:

PLEASE TAKE NOTICE that the within is a true copy of an order made in the above entitled action and entered in the office of the Clerk in the United States District Court, Southern District of New York, on July 2, 1974.

Dated: New York, New York July 3, 1974

Yours, etc.,

WHITMAN & RANSOM Attorneys for Defendant Crown Radio Corp. (Japan) Office & P.O. Address 522 Fifth Avenue New York, N.Y. 10036 (212) 575-5800

TO:

DANIEL ROSEN, ESQ. Attorney for Plaintiffs 30 Broad Street New York, N.Y. 10004

NOTICE OF APPEAL

138a

UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

(FILED JULY 19, 1974)

AUTOMATIC RADIO MFG. CO., INC., and MERIT INTERNATIONAL CORP.,

Plaintiffs.

72 CIV. 4864

NOTICE OF APPEAL

against

CROWN RADIO CORPORATION (JAPAN) and CROWN RADIO CORPORATION (NEW YORK),

Defendents.

MOTICE is hereby given that AUTOMATIC RADIO MPG. CO., IMC. and MERIT INTERNATIONAL CORP., plaintiffs above named, hereby appeal to the United States Court of Appeals, for the Second Circuit, from the Order entered in the office of the Clerk of this Court on July 2, 1974 dismissing the complaint in this action.

Dated: July 17, 1974

DANIEL ROSEN

HARVIN R. JAVIYZ
Attorney for Plaintiffs
30 Broad Street
New York, New York 10004
(212) HA 2-8456

TO: WHITMAN & RANSON, ESQS.
Attorneys for Defendant
Crown Radio Corporation (Japan)
522 Fifth Avenue
New York, New York 10036

### US COHRT OF APPEALS: SECOND CIRCUIT

AUTOMATIC RADOO MFG, CO., INC., et al, Plaintiff-Appellants.

against

CROWN RADOO, CORP,, et al,

Defendants-Appellees.

Indez No.

Affidavit of Personal Service

STATE OF NEW YORK, COUNTY OF

NEW YORK

...

I. James Steele.

being duly swom,

deposes and says that deponent is not a party to the action, is over 18 years of age and resides at

250 West 146th Street, New York, New York

That on the llth day of December

1974 at 522 Fifth Ave., New York

deponent served the annexed

upon

Whitman & Ransom

the in this action by delivering a true copy thereof to said individual personally. Deponent knew the person so served to be the person mentioned and described in said papers as the herein, Attorney(s)

Swom to before me, this 11th

day of December

19 74

JAMES STEELE

NOTARY PUBLIC, STATE OF NEW YORK

NO. 31 - 0418050 QUALIFIED IN NEW YORK COUNTY

COMMISSION EXPIRES MARCH 90, 1975